#### The impossible is solved by incredible people

Towards a more competitive and robust region





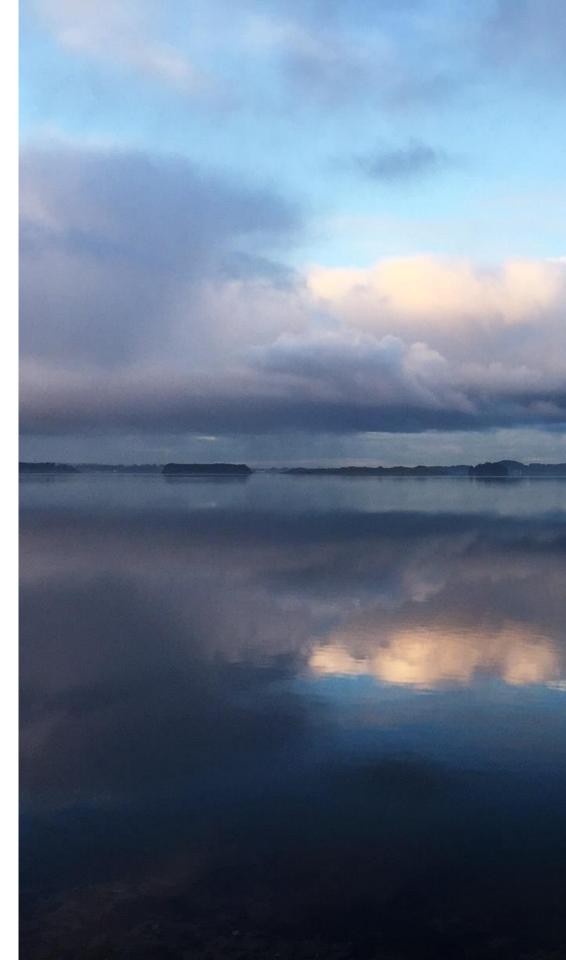
## Disclaimer

This presentation contains forward-looking statements that reflect management's current views with respect to certain future events and potential financial performance.

Although SpareBank 1 SR-Bank believes that the expectations reflected in such forward-looking statements are reasonable, no assurance can be given that such expectations will prove to have been correct. Accordingly, results could differ materially from those set out in the forward-looking statements as a result of various factors.

Important factors that may cause such a difference for SpareBank 1 SR-Bank include, but are not limited to: (i) the macroeconomic development, (ii) change in the competitive climate, (iii) change in the regulatory environment and other government actions and (iv) change in interest rate and foreign exchange rate levels.

This presentation does not imply that SpareBank 1 SR-Bank has undertaken to revise these forward-looking statements, beyond what is required by applicable law or applicable stock exchange regulations if and when circumstances arise that will lead to changes compared to the date when these statements were provided.





Introduction to SpareBank 1 SR-Bank ASA Financials Solvency and liquidity position Appendix





## **SR-Bank at a glance**

- Second largest Norwegian bank
- Market cap: NOK 21.9 Billion
- Total assets: NOK 215.3 Billion
- Total lending: NOK 185.2 Billion
- Total deposits: NOK 98.6 Billion
- No. of branches: 36
- Employees: 1.151
- 1839: The first bank that today forms part of SpareBank 1 SR-Bank was established.
- **1976**: 24 savings banks merge to form Sparebanken Rogaland.
- **1994**: SR-Bank (Sparebanken Rogaland) lists its primary capital certificates on the Oslo Stock Exchange.
- **1996**: SR-Bank is one of the founders of SpareBank 1, an alliance.
- 2012: SpareBank 1 SR-Bank converted from a savings bank to a public limited company ("limited liability savings bank").

	Banks	Market share
1	DnB Bank	28.6
2	Nordea Bank Norge (Swedish)	12.0
3	Danske Bank (Danish)	6.1
4	Handelsbanken (Swedish)	5.1
5	SpareBank 1 SR-Bank	4.7



Arne Austreid CEO

Headquarter: Stavanger

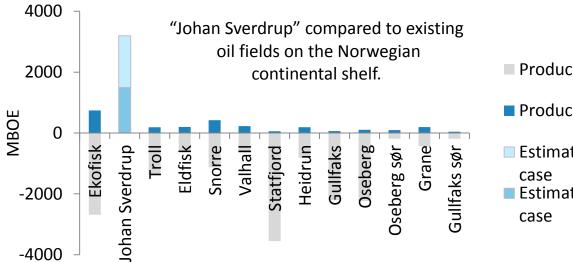
Bjergsted Terrasse 1 Postboks 250 4066 Stavanger

Tlf: +47 915 02002 www.sr-bank.no



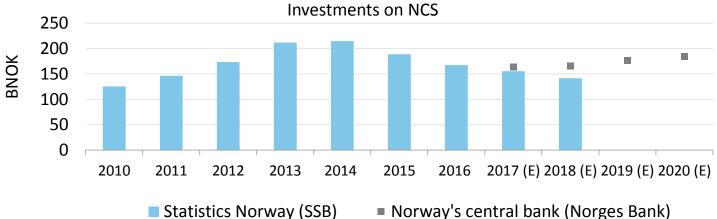
## **One of Norway's most prosperous regions**

#### The third largest discovery ever on the NCS was made 140 km from our headquarter in 2011



#### Produced reserves Producible reserves Estimated reserve - High Estimated reserve - Low

#### ...and activity is expected to continue at high levels



#### Planned infrastructure project total 100-150BNOK

• Norway's largest export region • Unemployment rate on national average GDP per capita, EUR Above 50,000 43,750 - 50,000 37,500 - 43,750 Below 37,500 SR-Bank's market area

#### Planned infrastructure project total 100-150BNOK

- Better infrastructure in the cities Stavanger and Bergen
- Better connections between cities and sparsely populated areas
- Better connections between regions in Rogaland, Hordaland and Agder





## The leading financial group in the southwest of Norway

Population	470.000
Market share	36 %
Year of establishment	1839
Market strategy	Market leader
Unemployment rate	3.4%

#### Hordaland

Population	516.000
Market share	6 %
Year of establishment	2006
Market strategy	Entry/growth
Unemployment rate	2.8 %

#### Agder

Population	298.000
Market share	8 %
Year of establishment	2002
Market strategy	Growth
Unemployment rate	3.0 %









## **SpareBank 1 Alliansen: Benefits in economies of scale**

SpareBank 1 SR-Bank 19.5%	SpareBank 1 SMN 19.5%	I	SpareBank 1 Nord Norge 19.5%	<b>Samspar</b> 19.5%		-		SpareBank Østlandet 12.4%	
Pro		oducts, commissions, dividends $ ightarrow  ightarrow  ightarrow$ Sales, loan portfolios, ca SpareBank 1 Gruppen AS						pital	
		SpareBa Life inst (100%)		SpareBank 1 Nonlife insurance (100%)		ODIN Asset Management (100%)			
		<b>Conecto</b> (100%)		SpareBank 1 Gruppen Finans (100%)		SpareBank 1 Medlemskort (51%)			
		Banking Cooperation							

#### **Owners of the alliance**

Economies of scale related to expenses, IT solutions and branding Separate legal entities – no cross guarantees between owner banks **LO** 9.6%



#### **SRBANK's activities**

#### **Divisions of** SpareBank 1 SR-Bank ASA

**Capital Markets** Number of man-years: 31

**Retail Market** Number of man-years: 507

**Corporate Market** Number of man-years: 171

**Administration & Support** Number of man-years: 215

#### **Fully owned companies**

**EiendomsMegler 1** Leading real estate broker Number of man-years: 205

SpareBank 1 SR-Forvaltning Asset management Number of man-years: 11

SpareBank 1 Regnskapshuset SR Accounting and advisory Number of man-years: 87

**SR-Boligkreditt** Covered Bond Funding Number of man-years: 1

#### **FinStart Nordic**

The company will be a start-up factory for new ideas

Number of man-years: startup 1 January 2018

**BN Bank** (23.5%) Commercial bank loca Oslo and Trondheim

SpareBank 1 Boligkree (13.9%) Covered bond compar (mortgages)

SpareBank 1 Kredittko (17.9%) Credit card company I in Trondheim

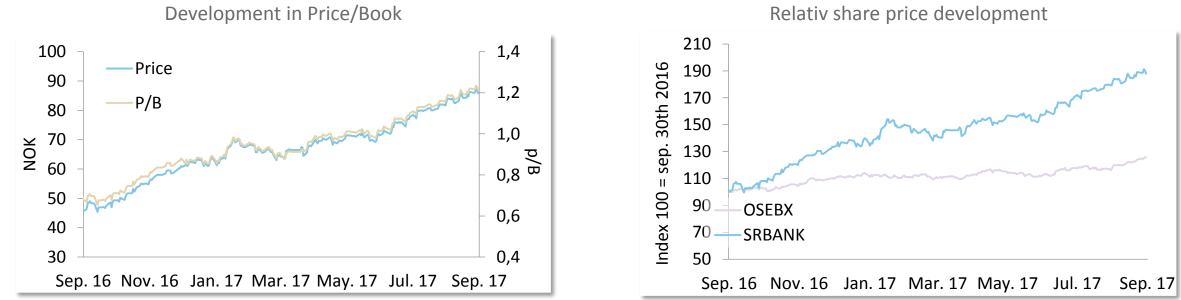
#### **Partly owned companies**

(21.9%) ny Covered bond company (commercial real estate) ort SpareBank 1 Betaling* (19.7%) The company behind mobile	ated in	<b>SpareBank 1 Gruppen</b> (19.5%) Holding company for the SpareBank 1 - Alliance
ort(19.7%)locatedThe company behind mobile payment solution	e <b>ditt</b> ny	(21.9%) Covered bond company
"Owner 25% in VIPPS AS	<b>ort</b> located	(19.7%) The company behind mobile payment solution
		*Owner 25% in VIPPS AS

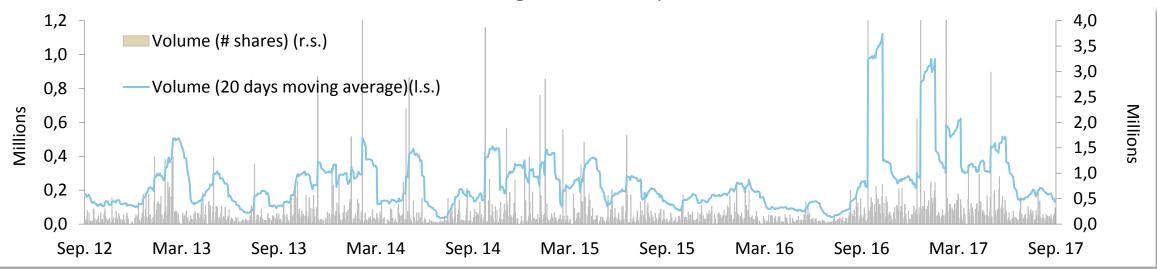


## **SRBANK**

- Converted from equity ٠ certificates to shares in 2012.
- International ownership is ٠ 22.0% per 3. quarter 2017.
- Total market value at 3. ٠ quarter 2017 is NOK 21.9 billion.



Trading volume development



Relativ share price development



## **20 largest shareholders as at September 2017**

•	Ownership interests:	Investor	
•	<ul> <li>From Rogaland, Agder-counties and Hordaland: 45.7 % (49.7 %)</li> <li>International: 22.0 % (16.2 %)</li> <li>10 largest: 48.3 % (54.9 %)</li> <li>20 largest: 55.4 % (61.7 %)</li> <li>Number of shareholders 30.09.2017: 10 979 (9 766)</li> </ul>	Sparebankstiftelsen SR-Bank Folketrygdfondet State Street Bank and Trust Co, U.S.A. SpareBank 1-stiftinga Kvinnherad Vpf Nordea Norge Verdi Danske Invest Norske Instit. II Verdipapirfondet DNB Norge (IV) Odin Norge	Nominee
•	Employees owning 1.6 % (1.8 %)	State Street Bank and Trust Co, U.S.A. Clipper AS Pareto Aksje Norge KLP Aksjenorge Indeks Danske Invest Norske Aksjer Inst. JPMorgan Chase Bank N.A., U.S.A. KAS Bank NV, Nederland Vpf Nordea Norge Avkastning Westco AS Pareto AS Vpf Nordea Kapital Forsvarets Personellservice	Nominee Nominee
		Тор 5 Тор 10	

Тор 20

Number	Stake
72.419.305	28,3%
14.627.715	5,7%
8.345.484	3,3%
6.226.583	2,4%
5.957.547	2,3%
3.595.310	1,4%
3.539.205	1,4%
3.506.393	1,4%
2.860.548	1,1%
2.565.000	1,0%
2.385.513	0,9%
1.930.347	0,8%
1.887.194	0,7%
1.880.641	0,7%
1.877.761	0,7%
1.664.410	0,7%
1.662.987	0,7%
1.640.867	0,6%
1.516.050	0,6%
1.513.556	0,6%
107.576.634	42,1 %
123.643.090	48,3 %
141.602.416	55,4 %



Introduction to SpareBank 1 SR-Bank ASA **Financials** Solvency and liquidity position Appendix





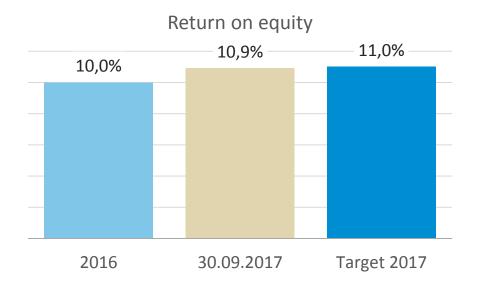
## A very good result characterised by strong underlying operations

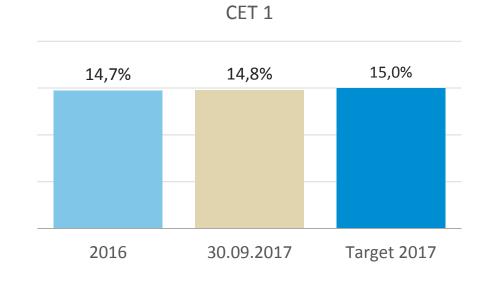
- Pre-tax profit for the quarter is NOK 750 million compared to NOK 660 million last year
  - Return on equity after tax 12.9 %
- Pre-tax profit year-to-date is NOK 1.910 million compared to NOK 1.633 million last year
  - Return on equity after tax 10.9 %
- Impairment losses on loans is NOK 423 million compared to NOK 616 million last year
  - 0.31 % of gross lending including covered bond companies as at 30 September 2017
- 12 months lending growth of 1.2 % •
  - Growth of loans year-to-date is 1.5 %
  - Risk-weighted assets (RWA) is increased by 2.3% the last 12 months
- 12 months deposits growth of 13,0 %
- Normalised costs growth of 0.9 %\*
  - Growth in costs of 7.0 % (NOK 105 million) over the last 12 months, of which financial activity tax is NOK 30 million and EiendomsMegler 1 has increased costs by NOK 25 million. In addition, the costs increased due to the group's focus on further digital development and the robotisation of standardised work processes.
- Common equity tier 1 capital ratio increased to 14.8% from 13.8% last year •
  - Common equity tier 1 is 15.1% taking into account rebalancing of ownership in SpareBank 1 Boligkreditt



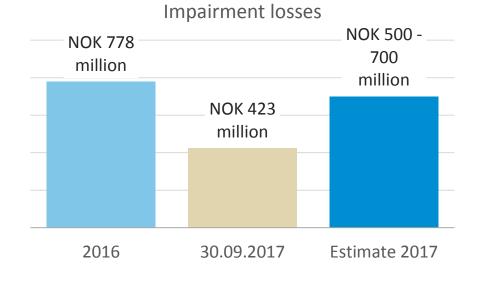
<sup>\*\*</sup>Normalised costs growth does not include costs from EiendomsMegler 1 AS and Regnskapshuset SR AS. In addition financial activity tax, bonuses costs and costs regarding acquired assets are excluded from the calculation.

#### **Financial targets and estimates for 2017**







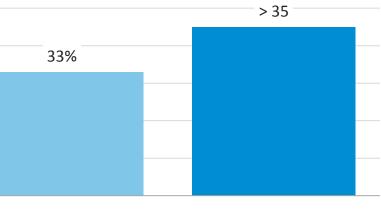


#### **13** *\*Estimate of impairment losses in 2017 were adjusted from MNOK 600 - 800 to MNOK 500 -700 per 30.06.2017.*

#### Growth in loans



#### Dividend share

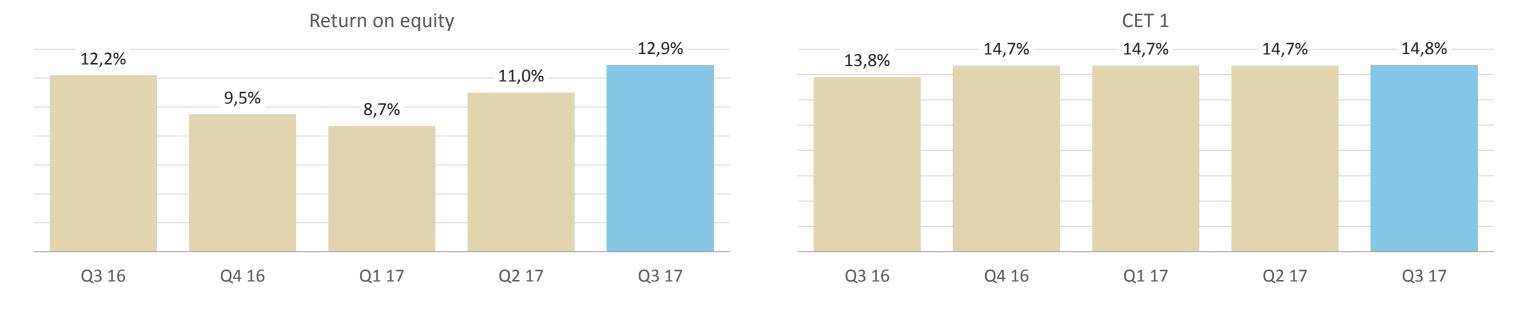


2016

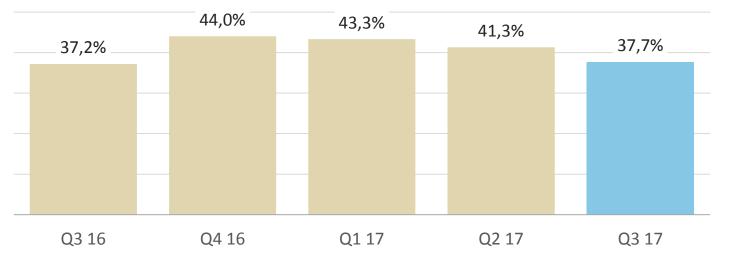
Estimate 2017

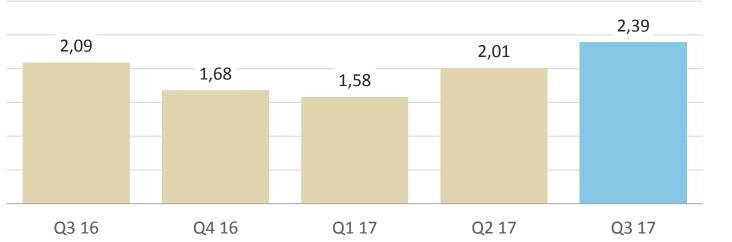


## **Key figures – quarterly development**









#### Earnings per share



## **Key figures**

	30.09.2017	30.09.2016	Q3 17	Q2 17
Return on equity after tax (%)	10,9	10,2	12,9	11,0
Net interest margin (%)	1,53	1,47	1,54	1,52
Impairment losses on loans and guarantees in % of gross loans incl. covered bond companies	0,31	0,45	0,27	0,29
Non-performing and other problem commitments in % of gross loans incl. covered bond companies	1,18	1,18	1,18	1,21
Cost to income ratio	40,6	39,9	37,7	41,3
Annual growth in loans to customers, gross incl. covered bond companies (%)	1,2	0,1	1,2	0,5
Annual growth in deposits from customers (%)	13,0	-2,0	13,0	11,3
Total assets (BNOK)	215,3	193,2	215,3	212,9
Portfolio of loans in covered bond companies (BNOK)	18,0	25,7	18,0	19,4
Risk weighted assets (BNOK)	121,8	119,1	121,8	120,7
Liquidity Coverage Ratio (LCR) (%)	212	123	212	212
Earnings per share (NOK)	5,98	5,19	2,39	2,01
Book value per share (NOK)	75,07	69,36	75,07	72,72
Number of shares issued (million)	255,8	255,8	255,8	255,8

Q1 17	Q4 16	Q3 16
8,7	9,5	12,2
1,53	1,50	1,48
0,37	0,35	0,35
1,23	1,21	1,18
43,3	44,0	37,2
-0,4	-0,9	0,1
7,0	-3,9	-2,0
200,2	193,4	193,2
23,3	24,7	25,7
118,4	116,7	119,1
200	174	123
1,58	1,68	2,09
72,91	71,54	69,36
255,8	255,8	255,8

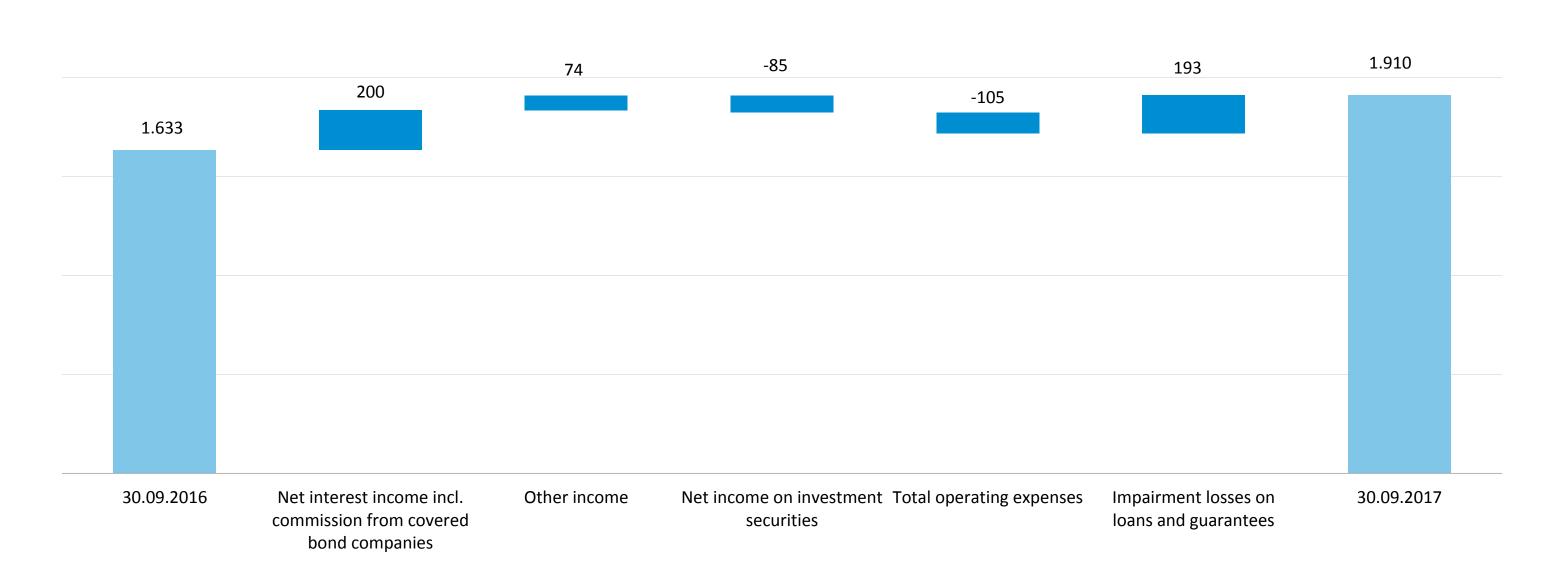


#### **Income statement**

Group Income Statement (MNOK)	30.09.2017	30.09.2016	Q3 17	Q2 17	Q1 17	Q4 16	Q3 16
Net interest income	2.343	2.138	820	784	739	733	729
Net commission and other income	1.157	1.088	386	400	371	355	347
Net income on investment securities	430	515	198	143	89	139	231
Total income	3.930	3.741	1.404	1.327	1.199	1.227	1.307
Total operating expenses	1.597	1.492	530	548	519	540	486
Operating profit before losses	2.333	2.249	874	779	680	687	821
Impairment losses on loans and guarantees	423	616	124	131	168	162	161
Operating profit before tax	1.910	1.633	750	648	512	525	660
Tax expense	383	307	140	134	109	96	126
Net profit	1.527	1.326	610	514	403	429	534

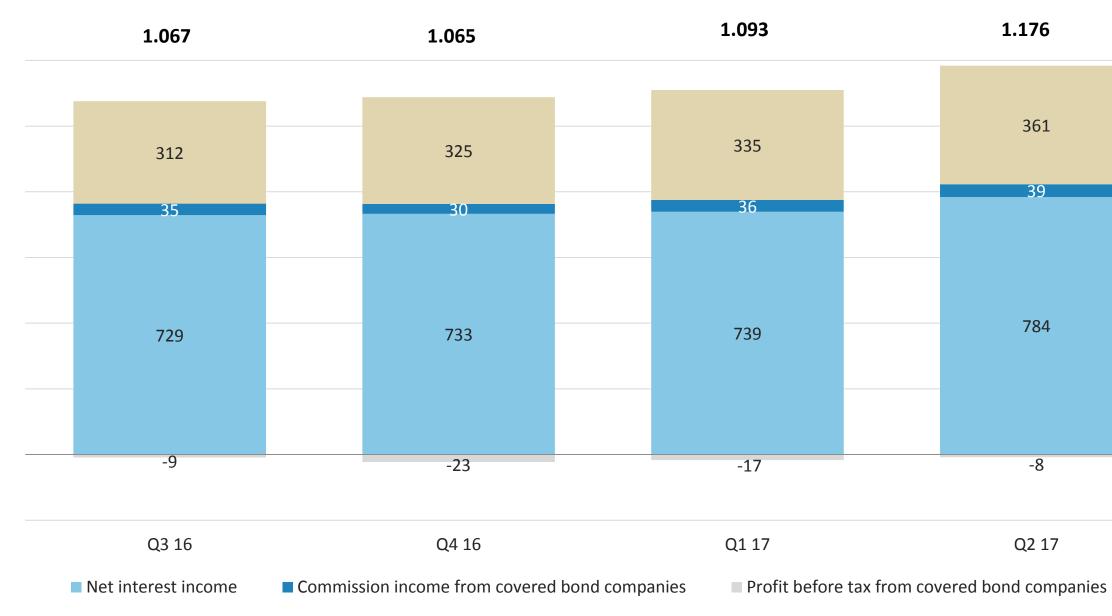


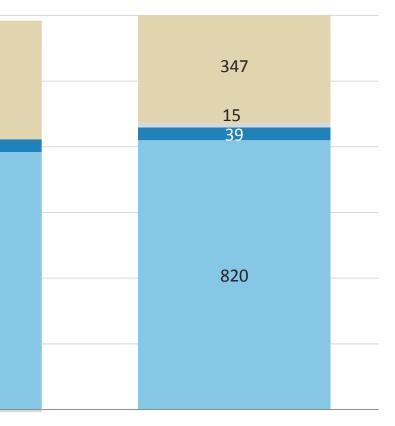
## Change in profit 30.09.2016 – 30.09.2017





## **Consolidated income profile**





1.221

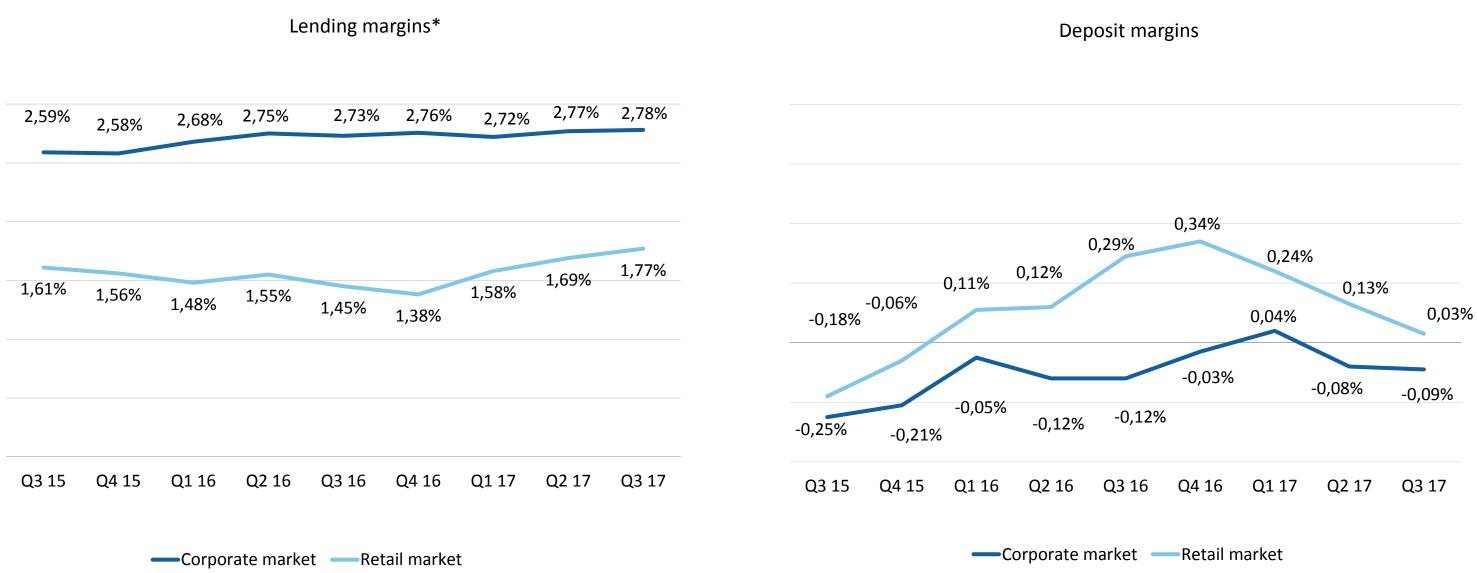


Net commission and other income



## Lending and deposit margins

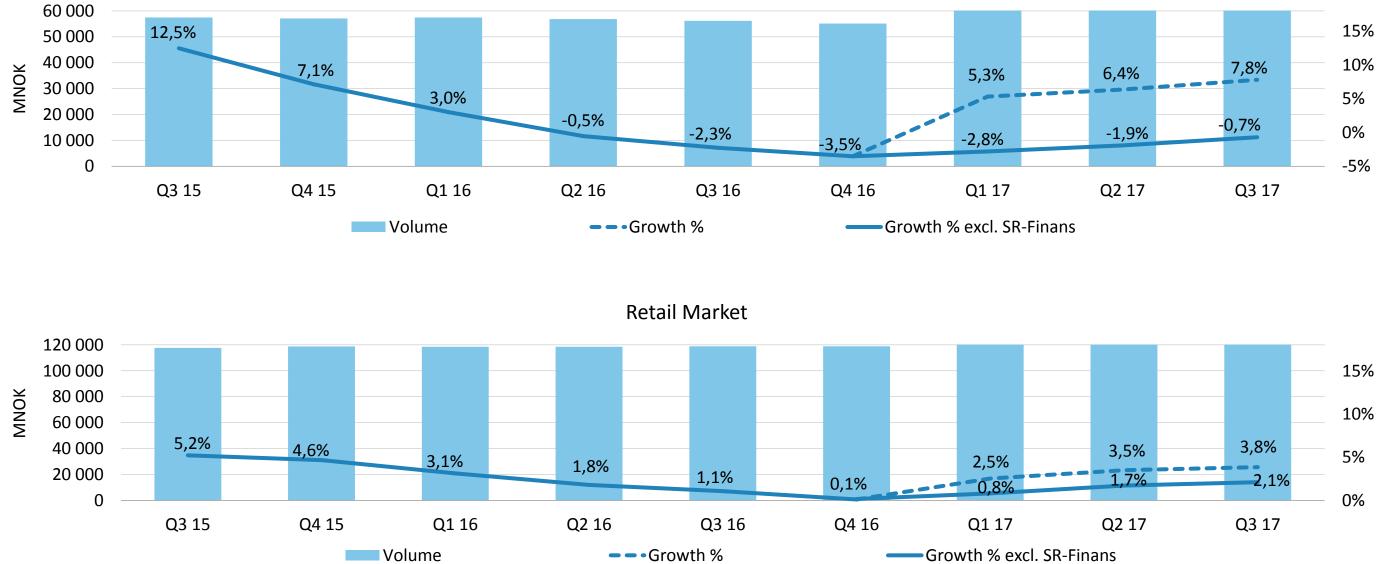
19



\*SpareBank 1 SR-Finans AS was merged into SpareBank 1 SR-Bank from 1 January 2017. The figures (lending margins) are therefore not entirely comparable. **Definition:** Average customer interest rate against 3-month moving average for 3-month NIBOR. Lending margins include loan portfolio in covered bond companies



## Lending volume and 12 months growth



Corporate Market (incl. Capital Markets)

Figures incl. loan portfolio in covered bond companies. SpareBank 1 SR-Finans was merged into SpareBank 1 SR-Bank from 1 January 2017 and the lending volume from SR-Finans is included in the figures from first quarter 2017. This results in break in the historic figures.



## Loan portfolio as at 30.09.2017

- Gross loans (incl. covered bond companies) as at • 30 September 2017 amount to NOK 185.2 billion compared with NOK 183.0 billion at the same time the year before.
- 12-month growth in loans of 1.2%. Growth year-• to-date is 1.5%.
- Loans to retail customers (incl. covered bond • company) account for 63.2% of total loans, of which 9.4%-points is in SpareBank 1 Boligkreditt.



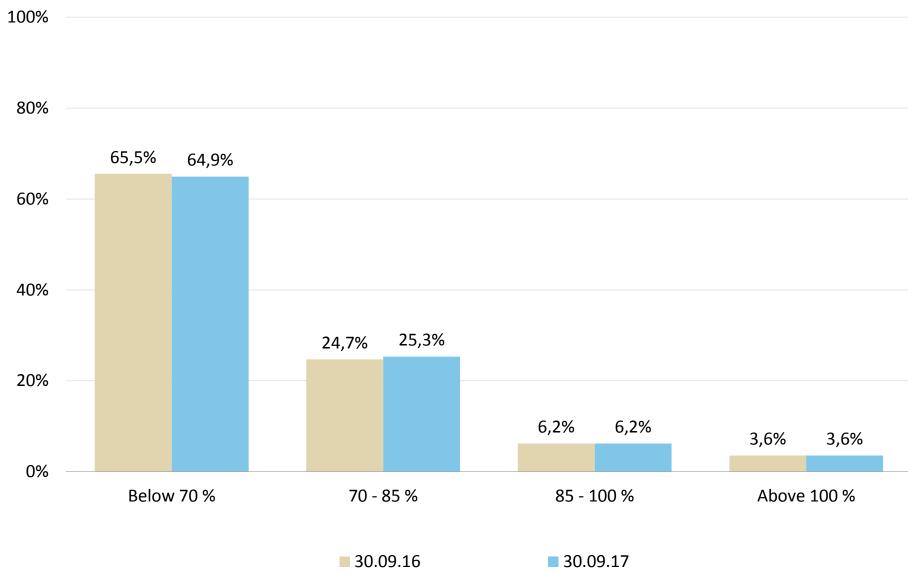
21

Share in SpareBank 1 Boligkreditt



#### Loan to value ratio on home mortgage loans

- The proportion of loans with a loan-to-value ratio ٠ of less than 85% is high.
  - 90.2% of the exposure is within 85% of the assessed value of collateral, same as last year.



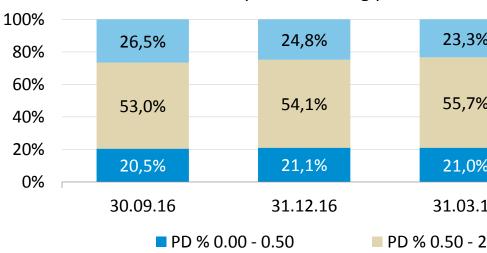
In a total-distributed loan to value ratio, the entire loan is allocated to one and the same interval.

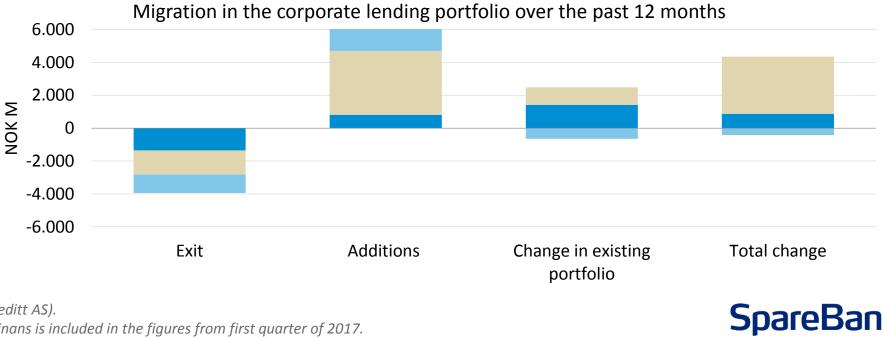
The figures include the loan portfolio in the covered bond companies (SpareBank 1 Boligkreditt AS and SR-Boligkreditt AS).



#### Lending to the corporate market – risk profile

- The quality of the corporate market portfolio is ٠ good. There is a clearly defined framework that sets limit on what is funded and conditions for particular funding purposes. This ensures a robust portfolio.
- Merged corporate lending portfolio from SpareBank 1 SR-Finans from 1 January 2017 primarily consists of leasing, and has approximately the same risk profile as the bank's portfolio.
- The share of costumers with PD\* below 0.5 % is at 20.6 %.





\*Probability of default (PD) through a full cycle of loss.

The figures include the loan portfolio in the covered bond companies (SpareBank 1 Næringskreditt AS).

SpareBank 1 SR-Finans was merged into SpareBank 1 SR-Bank from 1 January 2017 and SR-Finans is included in the figures from first quarter of 2017.

#### Corporate lending portfolio distributed by risk class

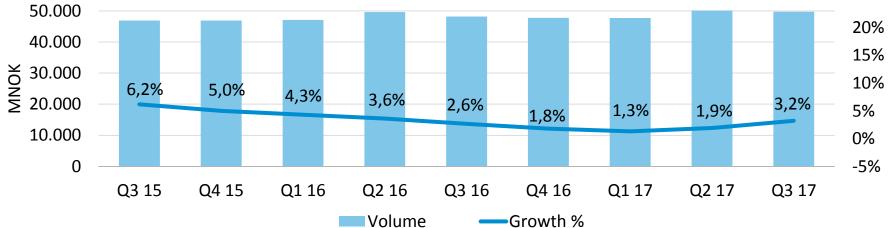
6	22,3%	24,4%					
%	56,6%	55,0%					
6	21,1%	20,6%					
17	30.06.17	30.09.17					
2.50	<b>PD % 2.50 - 99.9</b>	<b>PD % 2.50 - 99.9</b>					

### **Deposits volume and 12 month growth**

- Last 12 months deposits increased by NOK 11.4 ٠ billion to 98.6 billion.
  - Corresponds to an increase in the period of 13.0%.
- Increased deposit growth in the corporate market ۲ (incl. capital market) is due to larger deposits from public sector.
  - Deposit growth is 3.1% excl. deposits from public sector.



Retail Market





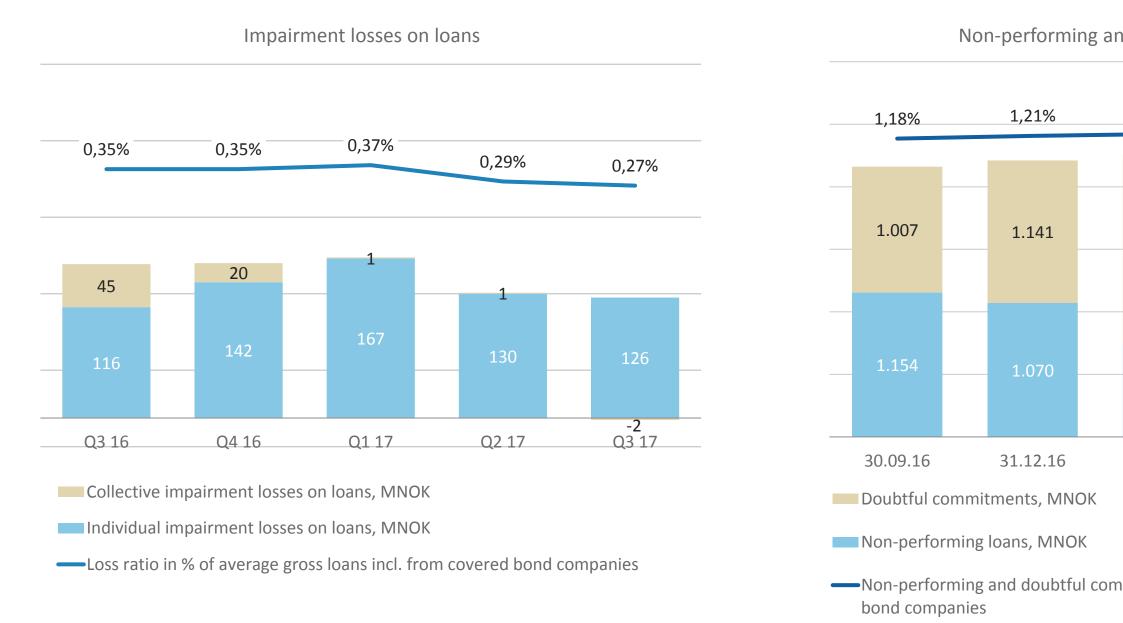
## **Operating expenses**

MNOK	30.09.2017	30.09.2016	Q3 17	Q2 17
Personnel expenses	900	873	303	302
Financial activity tax	30	0	9	10
Total personnel expenses	930	873	312	312
IT expenses	235	234	74	86
Marketing	53	51	16	21
Other administrative expenses	62	46	21	20
Total administrative expenses	350	331	111	127
Depreciation	57	57	21	18
Operating expenses from real estate	26	26	7	9
Other operating expenses	234	205	79	82
Total other operating expenses	317	288	107	109
Total operating expenses	1.597	1.492	530	548

Q1 17	Q4 16	Q3 16
295	293	282
11	0	0
306	293	282
75	87	83
16	23	17
21	23	15
112	133	115
18	24	20
10	9	9
73	81	60
101	114	89
519	540	486



## Impairment losses on loans/ Non-performing and doubtful commitments





Non-performing and doubtful commitments

----Non-performing and doubtful commitments in % of gross loans incl. from covered



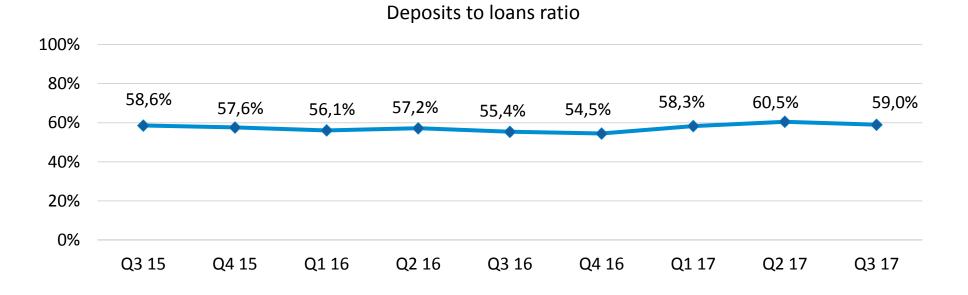
Introduction to SpareBank 1 SR-Bank ASA Financials **Solvency and liquidity position** Appendix

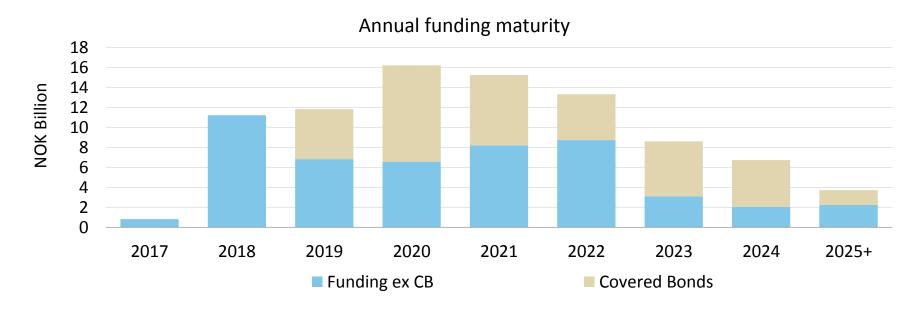




## Funding

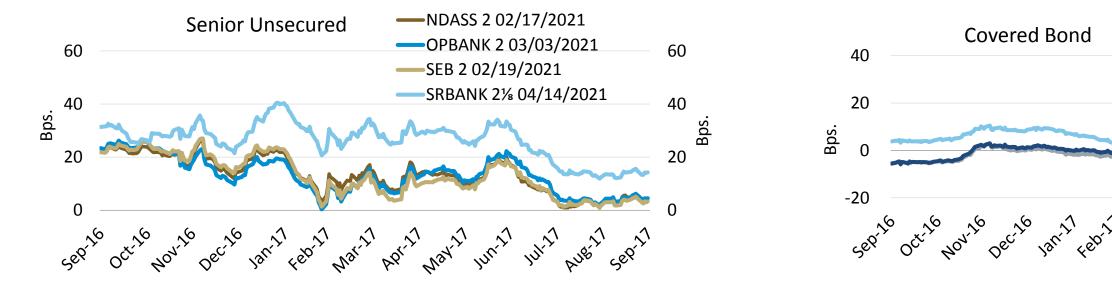
- Well diversified funding.
- Funding indicator 1\* is 115.9 % on consolidated basis.
- Good liquidity
- Net refinancing need over the next 12 months is NOK 6.6 billion.
- Liquidity buffer is NOK 31.2 billion for normal operation in 35 months with closed markets. In addition to the liquidity buffer, NOK 15.6 billion of home mortgages are prepared for covered bond funding.



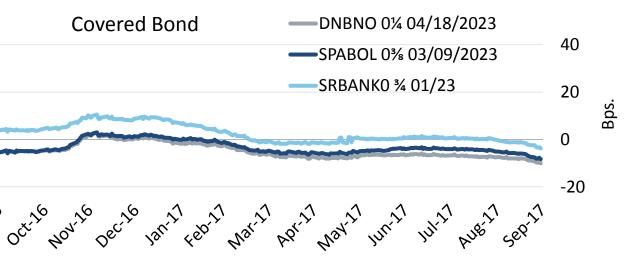




#### An established borrower in the Euromarket



lssuer / Ticker	Coupon	Amount	Maturity
SR-Bank / SRBANK	2,000%	EUR500mn	14-May-2018
SR-Bank / SRBANK	2,125%	EUR500mn	27-February-2019
SR-Bank / SRBANK	2,125%	EUR500mn	03-February-2020
SR-Bank / SRBANK	2,125%	EUR750mn	14-April-2021
SR-Bank / SRBANK	0,375%	EUR500mn	10-February-2022
SR-BOL / SRBANK	0,500%	EUR500mn	28-September-2020
SR-BOL / SRBANK	0,125%	EUR750mn	8-September-2021
SR-BOL / SRBANK	0,750%	EUR600mn	18-January-2023
SR-BOL / SRBANK	0,375 %	EUR 500mn	3-October-2024
SR-BOL / SRBANK	2,500%	USD600mn	12-April-2022
SR-BOL / SRBANK	Nibor3m + 34	NOK 5.000mm	25-November 2019
SR-BOL / SRBANK	Nibor3m + 35	NOK 5.000mm	10-September 2020



#### ISIN

XS0853250271 XS0965489239 XS0876758664 XS1055536251 XS1516271290 XS1297977115 XS1297977115 XS1429577791 XS1344895450 XS1692489583 XS1596016847 NO0010779176 NO0010779176

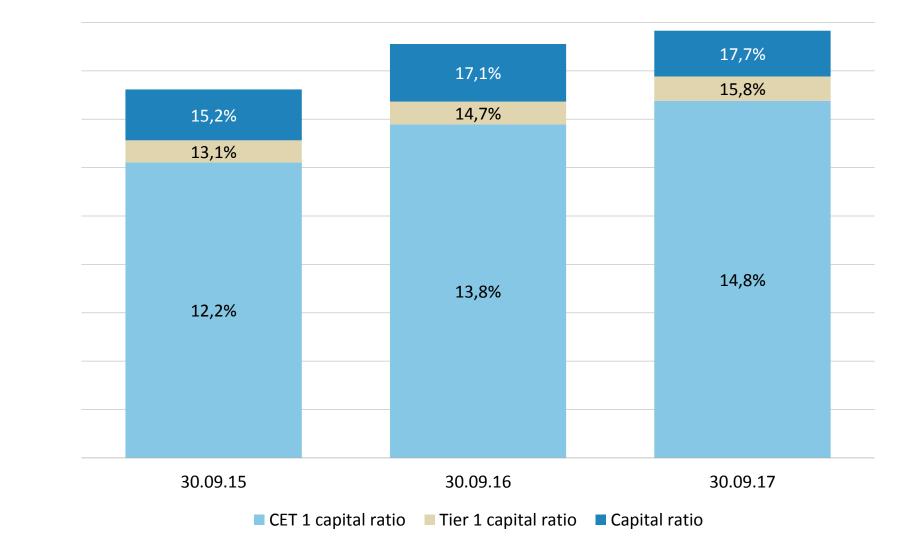


#### **Stronger capital ratio**

- SpareBank 1 SR-Bank is compliant with capital requirements as at 30.09.2017.
- SpareBank 1 SR-Bank owned a 13.9% stake in SpareBank 1 Boligkreditt per 30.09.2017, while the share of mortgages sold to the company amounted to 10.1%. The stake is normally adjusted on an annual basis in line with the share of the volume sold at the end of the year. A corresponding adjustment at the end of the third quarter of 2017 would have amounted to an CET 1 capital ratio of 15.1%-points.
- The use of different risk weights in the Nordic countries makes comparisons of actual financial strength difficult.

-The Basel I floor is also practised differently.

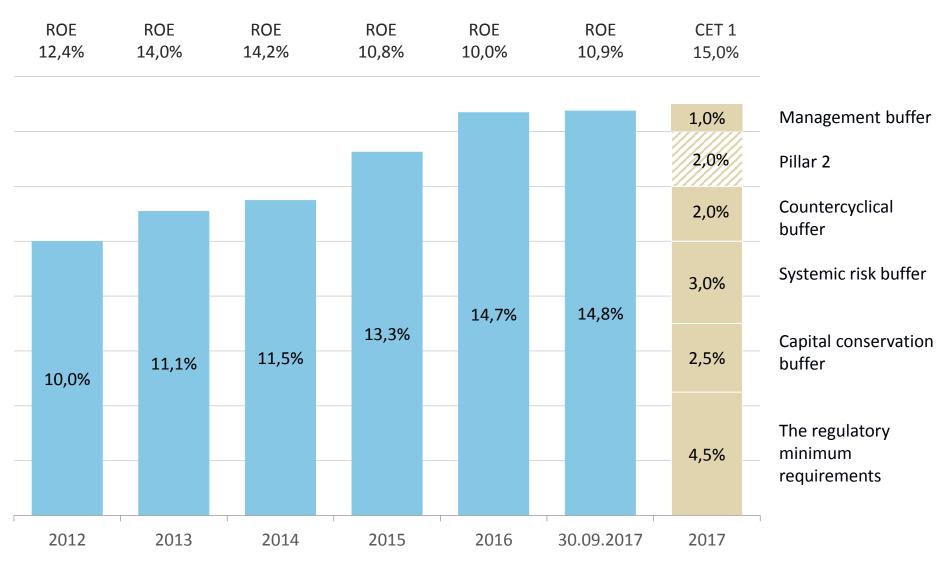
• Leverage ratio is 7.2% as at 30.09.2017. SpareBank 1 SR-Bank exceeds the levels being discussed internationally.





# **Common Equity Tier 1 being strengthened in line with stricter regulatory requirements**

- The target CET 1 level is 15.0% in 2017. The target expected to be reached through good profitability.
- Countercyclical buffer is 1.5% and will increase to 2.0% per 31. december 2017.
- The Pillar 2 requirement for SpareBank 1 SR-Bank is 2.0%.
- SpareBank 1 SR-Bank is not defined as a systemically important financial institution (SIFI).
- CET 1 is 15.1% taking into account rebalancing of ownership in SpareBank 1 Boligkreditt.



CET 1 capital ratio

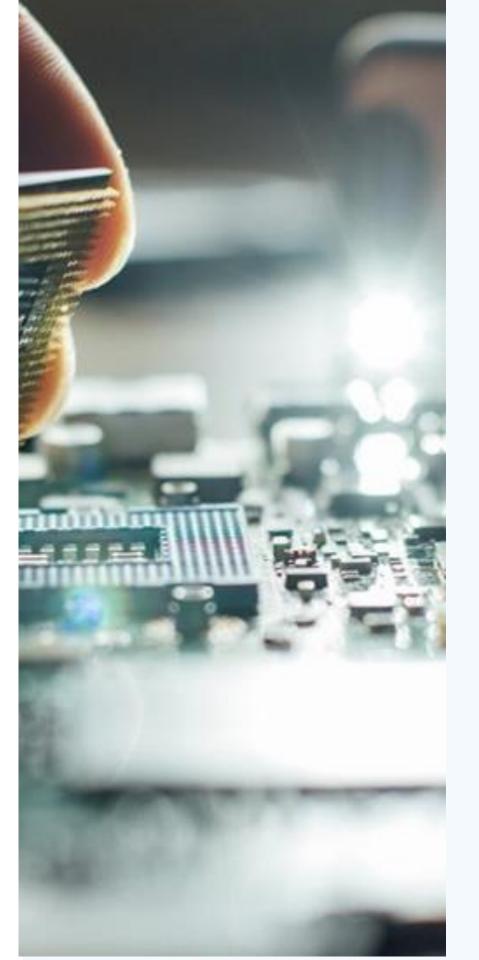


## Outlook

- Major infrastructure projects helps to ensure good conditions for the region's business and population growth, with moderate unemployment. •
- Expectations concerning future market performance improved somewhat in the last months, but some uncertainty still exists about the group's market area.
- Oil investments on the Norwegian continental shelf are expected to be reduced by about 10% in 2017 and then flatten out in 2018.
- Uncertainty about economic developments may dampen demand for loans, while low interest rates work in the opposite direction. We expect stable • house prices going forward and still strong competition for new home mortgage customers.
- Declining unemployment in the group's market area combined with increasing sales of homes, especially in Rogaland, are contributing to greater • optimism among the bank's retail and corporate customers.
- SpareBank 1 SR-Bank expects to make loan loss provisions at NOK 500 700 million in 2017.
- Solid earnings from a robust business model and capital efficiency indicates SpareBank 1 SR-Bank well positioned to build up the necessary capital • going forward, while ensuring continued competitiveness and normalized dividend from 2018.
- An offensive approach for the future including investing in new technology and focus on accounting services and consulting.



## **New ventures** in the group



- months.
- ourselves in the competition with other actors.
- the trend is for decisions to be taken centrally in Oslo.
- 2017 and further growth going forward.

**Gründerhub** established in Stavanger, Bergen and Kristiansand. The group continues to support entrepreneurs by offering free entrepreneur programmes and free office space. The goal is to create an exciting environment and processes where people with good ideas can get help to take their idea to the next level and develop their company within 4

**FinStart Nordic AS** – start-up 1 January 2018. The company will be a startup factory for new ideas and the venture will challenge the bank's own business models. The goal is to develop new services at a faster pace and work more systematically with innovation in order to follow up the customers' expectations in relation to banking services and assert

**Establishment of an Oslo branch** – spring 2018. The corporate market division will establish a branch in Oslo in order to be close to the customers and also follow them when their work moves out of the region. The branch will work with some of our largest corporate customers, where

**Regnskapshuset** – good growth since its start-up in 2015. Inclusive of the latest acquisition of Regnskapspartner Bergen AS from 1 January 2017. The company expects to achieve a turnover in the region of NOK 100 million in

**Cooperation with SpareBank 1 Markets** from 15 October 2017. This is helping to create a more robust national distribution platform. The cooperation means we are creating direct ties to one of Norway's best teams of analysts, while securities brokering on behalf of SR-Bank's customers will largely continue to take place locally from Stavanger.





# Start-up factory for new ideas

NOK 50 million for the establishment and operation of FinStart Nordic, and NOK 250 million for investments in new ideas and start-up companies within fintech.

The venture is intended to help develop even better customer services through the development of financial services, combined with a financial upside.

The immediate objective is to create ten successful companies in the next 7 years.





## If Silicon Valley can do it, so can Stavanger.

Our virtual robot Banki was developed by Boost AI, which was part of the entrepreneurial hub we support. That makes us very proud! Since then, Boost AI has experienced major growth and hired a number of developers. Boost AI is part of the portfolio of fintech companies we own stakes in.

## b°st.ai



Crowdfunding loans gives you and me the opportunity to invest in companies that want to grow.

## Monner – future opportunities for investing and funding

Monner is a platform for loan-based crowdfunding. The company will offer loans to smaller companies that require funding by connecting individuals who want alternative forms of investment to the company's lending needs.

Monner is also part of the portfolio of fintech companies we own stakes in.



# We are opening a branch in Oslo

SpareBank 1 SR-Bank wants to be a long-term and predictable source of support for its customers. We are opening a new branch to ensure that we are closer to more of our major corporate customers in Oslo.

The new branch in Oslo will primarily focus on corporate customers in the medium-sized segment.





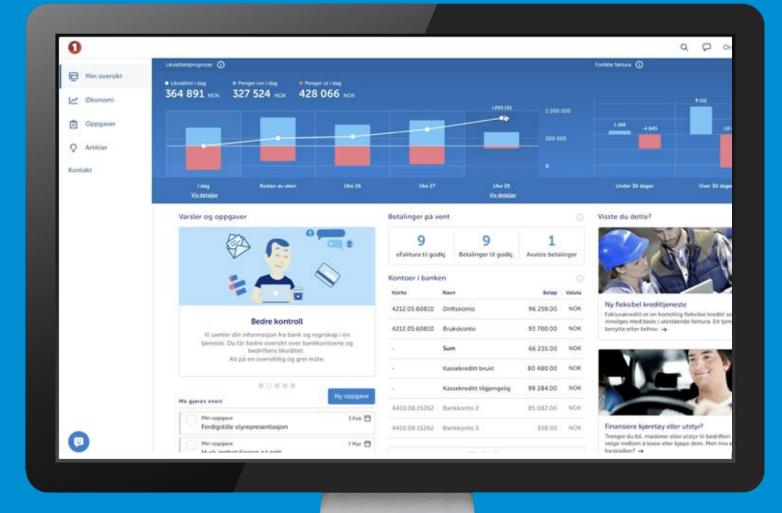




# Banking and accounting via a single service

DRIV is a portal for SME customers in which we provide a simple overview of their banking and accounting.

DRIV is a customer-oriented system that is intended to provide a company's management team with a better overview of the company's various bank accounts and liquidity.







- 1) Oil related portfolio
- 2) Macro
- 3) Norwegian housing and mortgage markets
- 4) SpareBank 1 SR-Bank

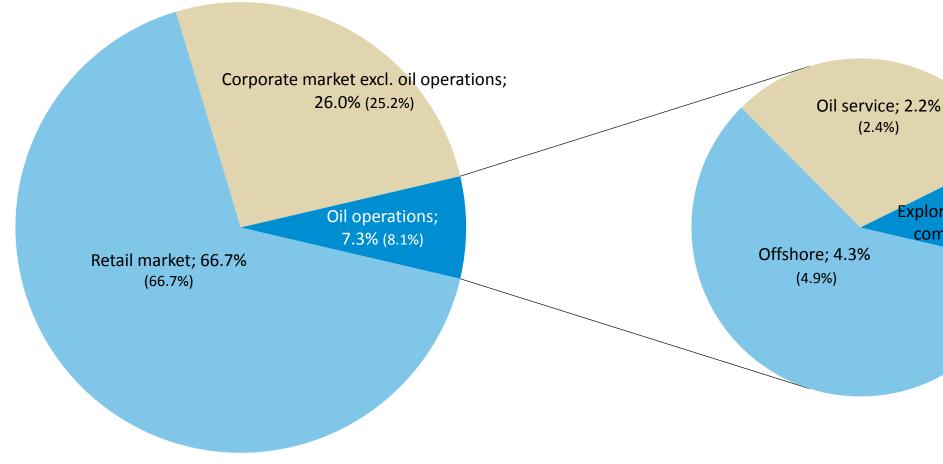




# **SpareBank 1 SR-Bank has a well diversified portfolio**

7.3% (8.1%) of total EAD is related to oil operations

SpareBank 1 SR-Bank\* has total BNOK 206.5 (200.1) EAD per 30.09.2017 BNOK 14.9 (16.2) EAD is related to oil operations



EAD: Exposure at default *Figures as at 30.09.2017. Figures in parentheses as at 31.12.2016* 

\*Include portfolio in covered bond company (SpareBank 1 Boligkreditt AS and SR-Boligkreditt AS). SpareBank 1 SR-Finans was merged into SpareBank 1 SR-Bank from 1 January 2017 and lending volumes from SR-Finans are included in the figures from first quarter 2017. This results in break in the historic figures.

Exploration and production companies; 0.8% (0.8%)



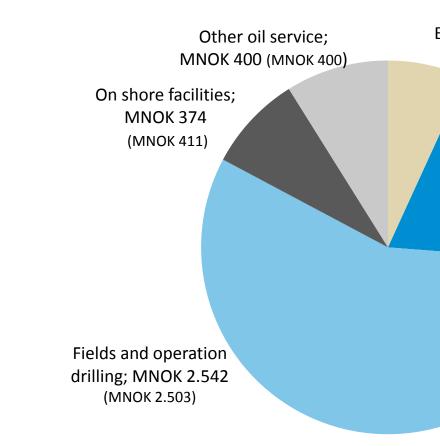
# **Oil services - total NOK 4.5 billion**

#### (NOK 4.8 billion as at 31.12.2016)

- Exploration and concept studies ۲
  - EAD NOK 0.3 billion
  - Average weighted probability of default 2.8%
- Field development and start-up drilling ۲
  - EAD NOK 0.9 billion
  - Average weighted probability of default 3.0%
- Operational fields and operational drilling ۲
  - EAD NOK 2.5 billion
  - Average weighted probability of default 5.5%
- On shore facilities •
  - EAD NOK 0.4 billion
  - Average weighted probability of default 4.8%
- Other oil services •
  - EAD NOK 0.4 billion

#### Oil services

- EAD NOK 4.5 billion, 2.2% of the bank's total EAD
- Average weighted probability of default for the oil services portfolio is 4.7%



- Funding of operating capital through current and fixed assets, as well as guarantees

Exploration and concept studies; MNOK 307 (MNOK 535)

> Field development and startup drilling; **MNOK 872** (MNOK 947)



# Oil and gas - total NOK 1.6 billion

(NOK 1.6 billion as at 31.12.2016)

- **Exploration financing** ۲
  - EAD NOK 0.3 billion
  - Average weighted probability of default 1.2%
  - Secured by a tax refund from the Norwegian State. No direct oil price risk
- Reserve based lending (RBL) •
  - EAD NOK 1.3 billion
  - Average weighted probability of default 1.4%
  - Structured financing based on assumptions relating to reserves, production volume, investments, oil prices, etc. The basis for loans is adjusted semi-annually based on a review of total assumptions

#### Exploration and production companies - EAD NOK 1.6 billion, 0.8% of the bank's total EAD - Average weighted probability of default for the oil and gas portfolio is 1.4%

- Exposure primarily to companies with activities on the Norwegian continental shelf

**Reserve based** lending; MNOK 1.304 (MNOK 1.418)

Exploration financing; **MNOK 300** (MNOK 239)



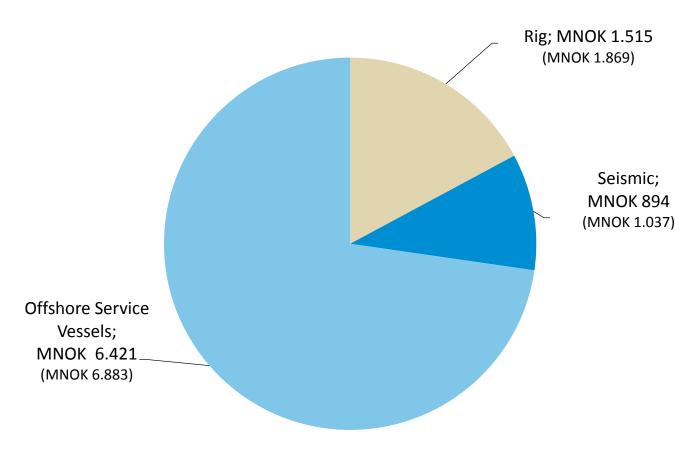
# **Offshore - total NOK 8.8 billion**

#### (NOK 9.8 billion as at 31.12.2016)

- Offshore Service Vessels
  - EAD NOK 6.4 billion, average weighted probability of default is 2.6%, weighted average age is 8.5 years, average weighted contract coverage for 2017 and 2018 of 53% and 42% respectively, average weighted LTV 109%, 92 vessels
- Rig •
  - EAD NOK 1.5 billion, average weighted probability of default is 2.0%, weighted average age is 8.4 years, average weighted contract coverage for 2017 and 2018 of 67% and 51%, average weighted LTV 81%, 17 rigs
- Seismic vessels
  - EAD NOK 0.9 billion, average weighted probability 0.8%, weighted average age is 12.9 years, average weighted contract coverage for 2017 and 2018 of 67% and 67% respectively, average weighted LTV 107%, 7 vessels
  - Applies to ship financing, not seismic equipment

#### Offshore

- EAD NOK 8.8 billion, 4.3% of the bank's total EAD
- Average weighted probability of default for the offshore portfolio is 2.3%
- and integrated organisation



# - Exposure primarily to industrial-oriented shipping companies with strong ownership

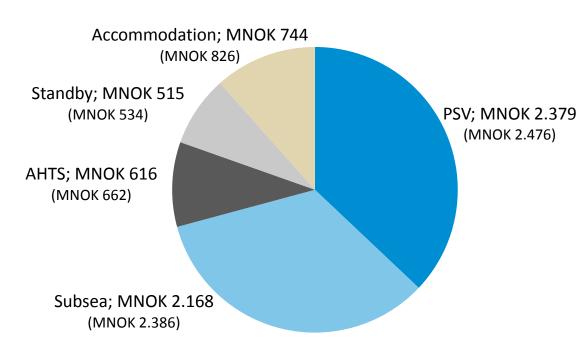


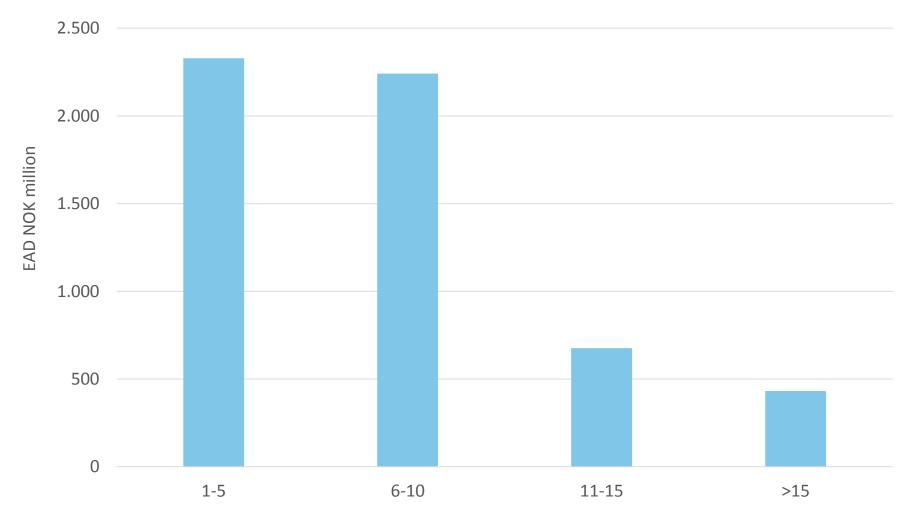
# **Offshore Service Vessels – total NOK 6.4 billion**

(NOK 6.9 billion as at 31.12.2016)

#### **Offshore Service Vessels**

- Most customers with long history as a borrower ٠ in SpareBank 1 SR-Bank
- Most of the companies are listed on stock • exchange or family owned
- A major part is industrially focused companies, ۲ only a small number of financially oriented owners





EAD per age of OSV excl. accomodation

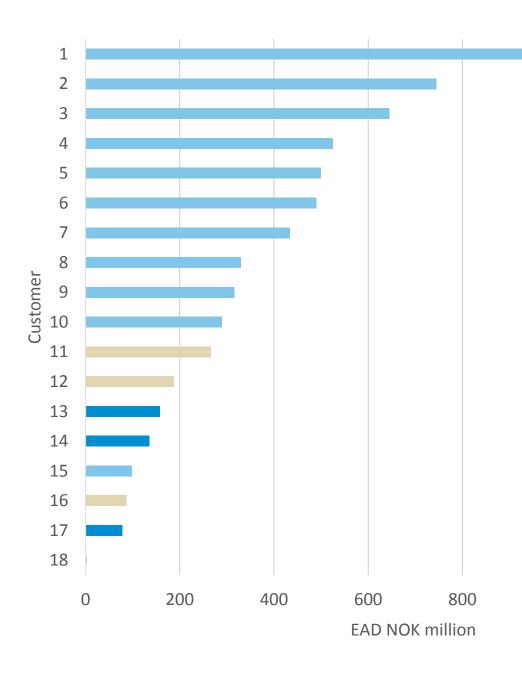
Year

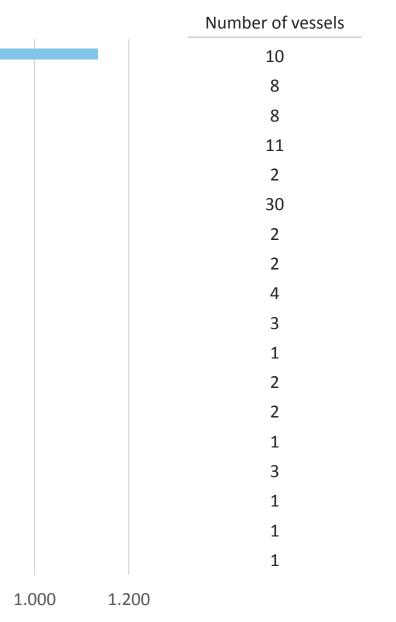


EAD: Exposure at default Figures as at 30.09.2017. Figures in parentheses as at 31.12.2016.

#### **Offshore Service Vessels – largest customer group**

- Well diversified portfolio. One commitment of NOK 1,1 billion, rest of NOK 750 or lower.
- Total EAD for the portfolio is NOK 6.4 billion of which;
  - NOK 5.5 billion consists of 11 restructured commitments
  - NOK 0.4 billion consists of 3 commitments under consideration
  - NOK 0.5 billion consists of 4 commitments where it is not required
  - Financing of 92 vessels, all with 1. priority pledge







tion Not required

# APPENDIX

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## A unique situation with a continuing budget surplus...

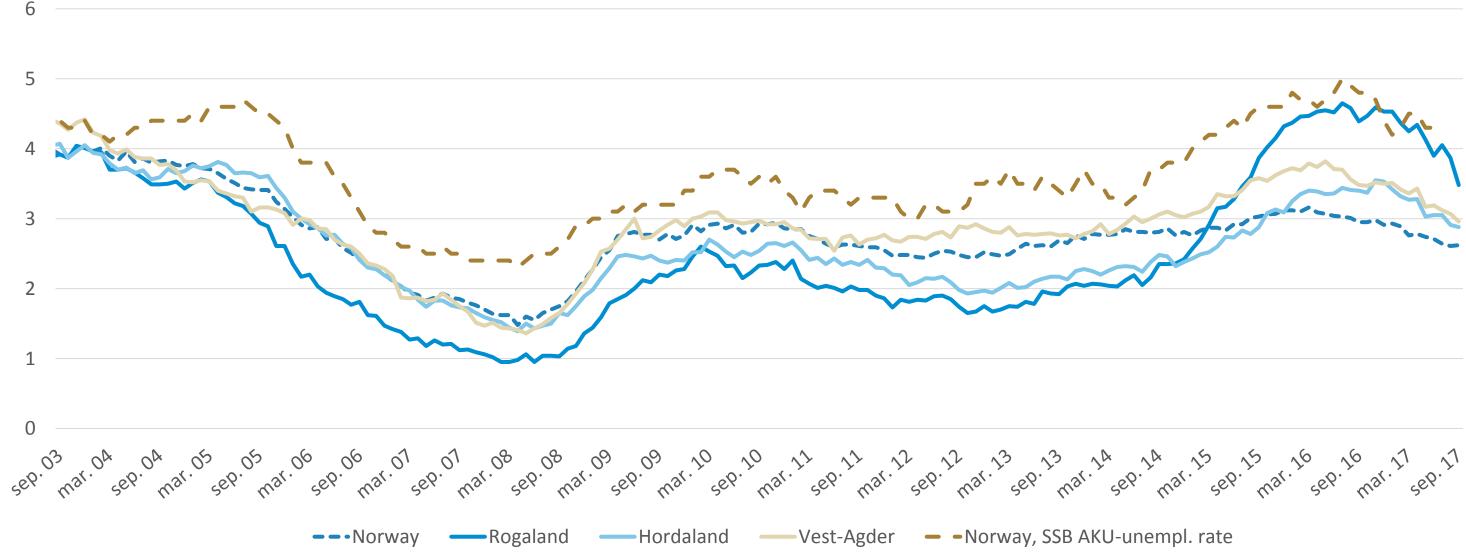
Economic Indicators (%)	2011	2012	2013	2014	2015	2016	2017P	2018P
GDP mainland, annual change (%)	1,9	3,8	2,3	2,2	1,1	1,0	2,0	2,0
Household consumption, annual change (%)	2,3	3,5	2,7	1,9	2,1	1,6	2,7	2,7
Public consumption, annual change (%)	1,0	1,6	1,0	2,7	2,1	2,3	2,0	1,6
Investment mainland, annual change (%)	5,0	7,4	2,9	0,4	0,6	6,2	5,4	2,4
Investment public sector	1,1	-1,8	11,8	4,4	3,0	6,9	5,1	2,5
Investment offshore oil and gas, annual change (%). Statistics Norway	11,3	15,1	19,3	-3,2	-15,0	-16,4	-7,1	-1,6
Oil price, USD/bbl	111	112	109	99	53	44	52	55
Inflation rate (CPI) %	1,2	0,8	2,1	2,0	2,1	3,6	1,9	1,3
3 month NIBOR %	2,9	2,2	1,8	1,7	1,3	1,1	0,9	0,9
Mortgage rate %	3,6	3,9	4,0	3,9	3,2	2,6	2,5	2,4
Household savings ratio	5,8	7,1	7,6	8,2	10,4	7,2	6,4	6,8
Unemployment rate (registered at labour office)	2,6	2,6	2,7	2,7	3,0	3,0	2,7	2,5
HH sector real disposable income, annual change (%)	4,0	4,4	3,8	2,8	5,3	-1,5	1,9	2,7
Current account surplus, share of GDP (%)	12	12	10	11	9	5	6	6
Gov. budget surplus, share of GDP (%)	14	14	12	10	7	3	4	
Sovereign Wealth Fund, share of GDP (%)	118	129	164	204	244	234	240	





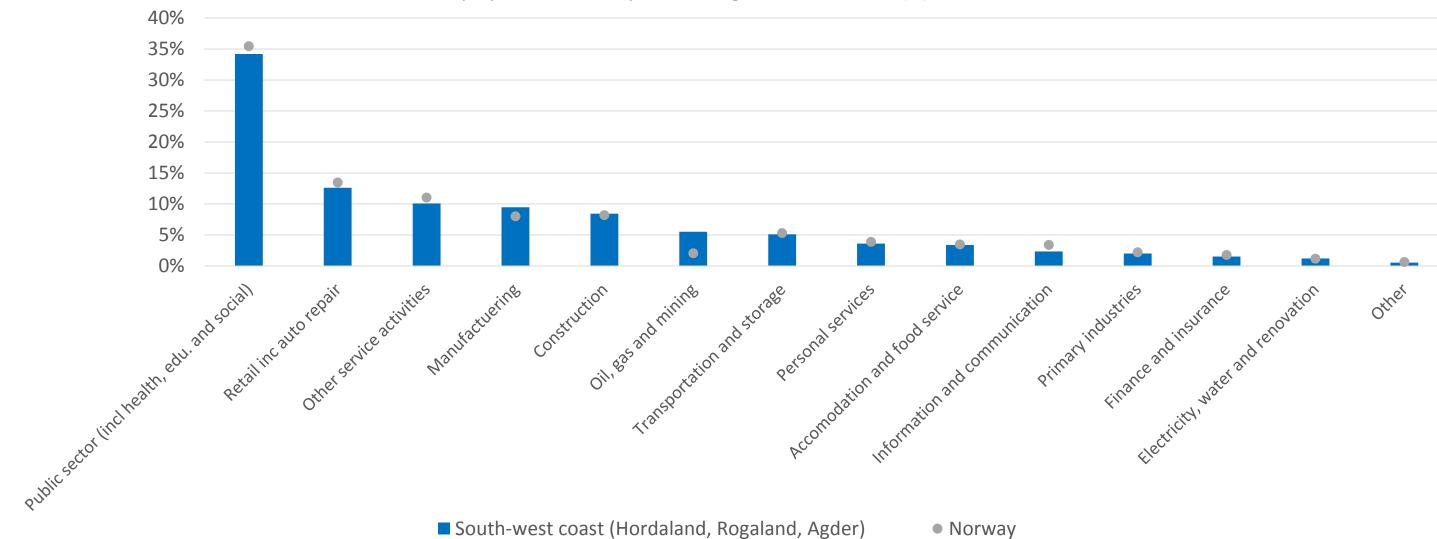
#### The unemployment rate has been reduced Marked reduction in Rogaland in 2017

Norwegian unemployment rate, %, registered (NAV), seasonal adj., monthly





#### **Employment by sector**



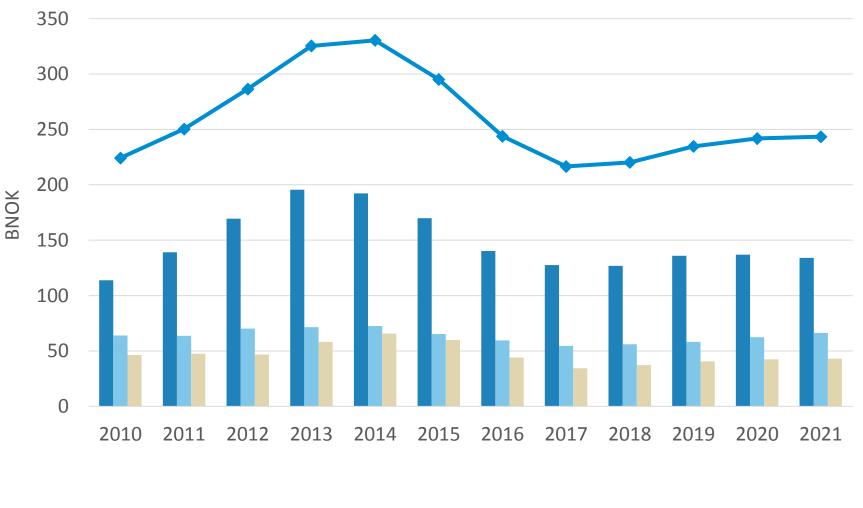
Employment in Norway and the region in 2016. Share (%) in sectors



### **Oil activity in Norway near the bottom**

Activity has been reduced by approx. 30%, but is now stabilizing

- Following record-high activity in 2013 and 2014, it • fell in 2015 and 2017. Activity has also been reduced in 2017, but is currently stabilizing.
- Investments have been reduced by 30% last • years.
- Operational expenditures, which are important ۲ for the region, are more stable. These expenditures fell 9% in 2016 and is foreseen to fall by 4% in 2017.



Operating costs

Investments

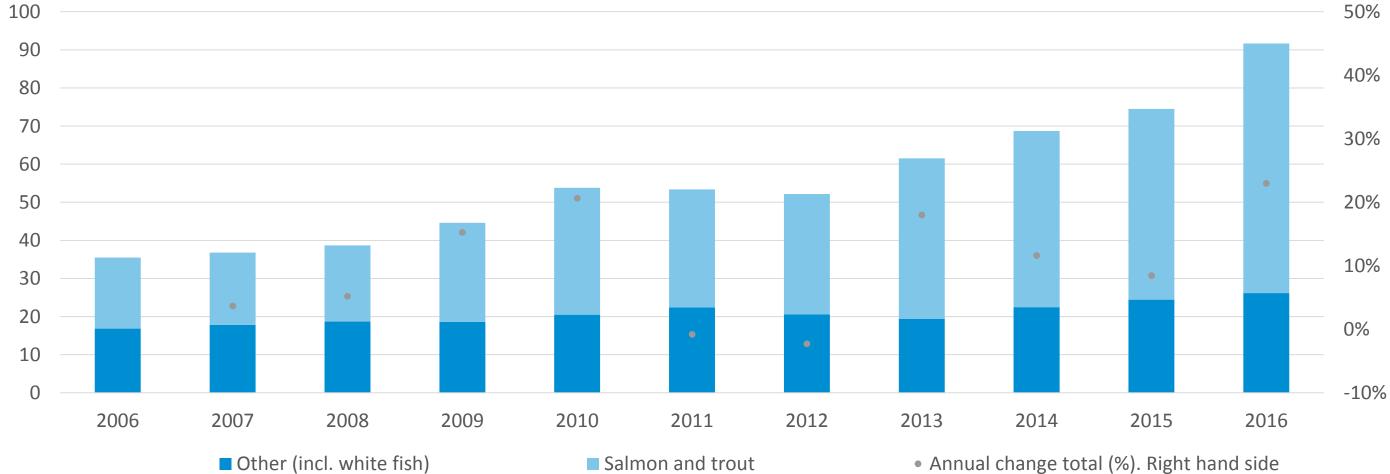
Petroleum activity on Norwegian Continental Shelf. BNOK (2016 NOK). Source: NPD

Other costs incl. expl. -Total



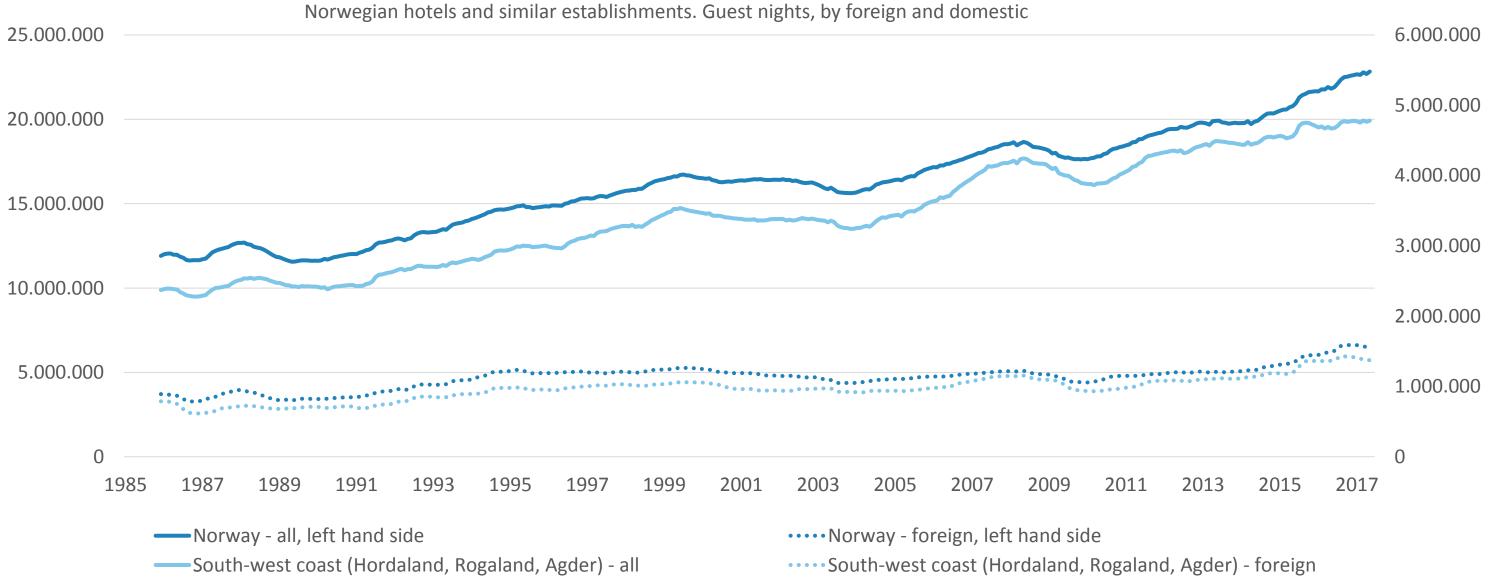
#### **Norwegian seafood exports increasing**

Norwegian seafood exports (BNOK)





# **Norwegian hotels – guest nights by foreign and domestic**





### **Norwegian exports and imports**

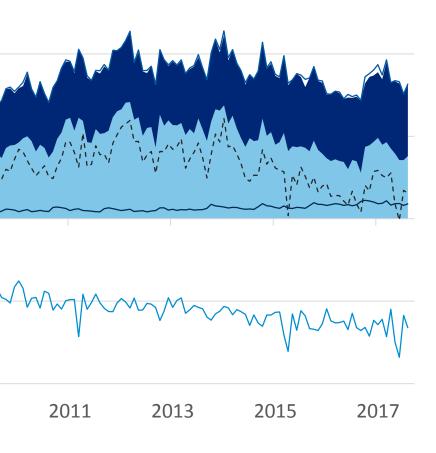
120.000 80.000 40.000 0 -40.000 -80.000 2003 1991 1993 1995 1999 2001 2005 2007 2009 1997

Exports of oil and gas Exports mainland Norway

Norwegian exports and imports (MNOK), monthly

— Exports

——Imports

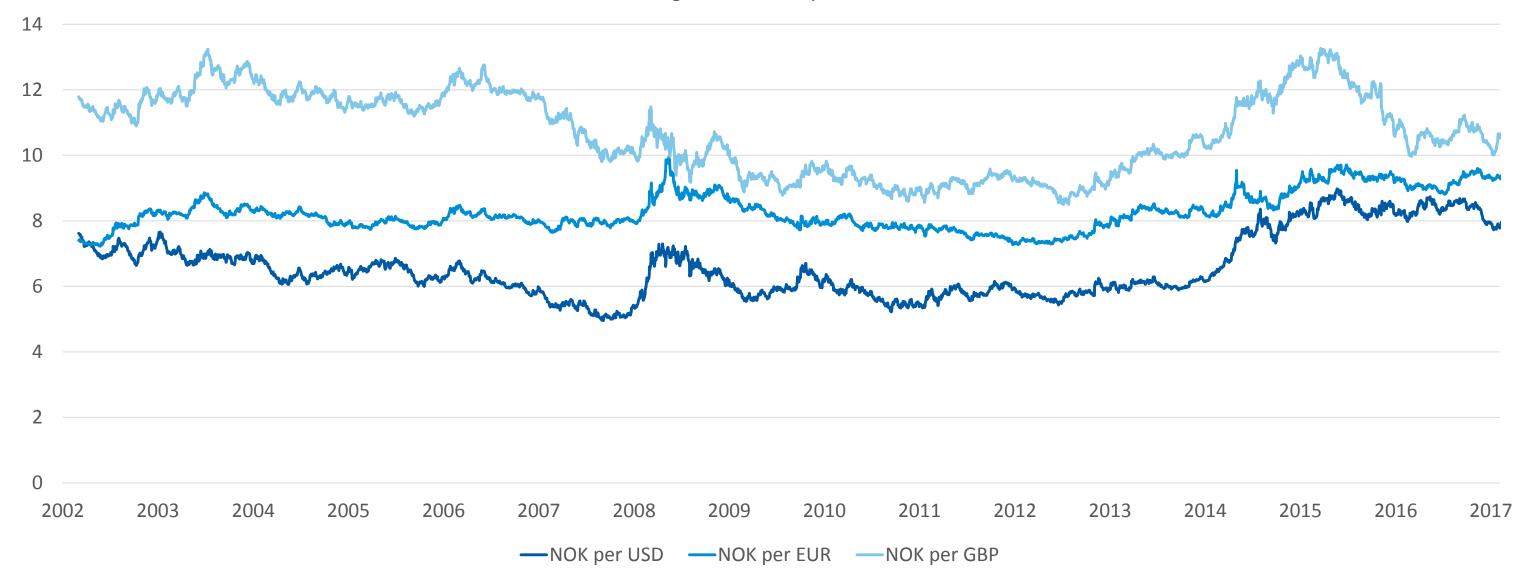


---- Exports fish ---- Net exports



#### Norwegian krone vs key currencies

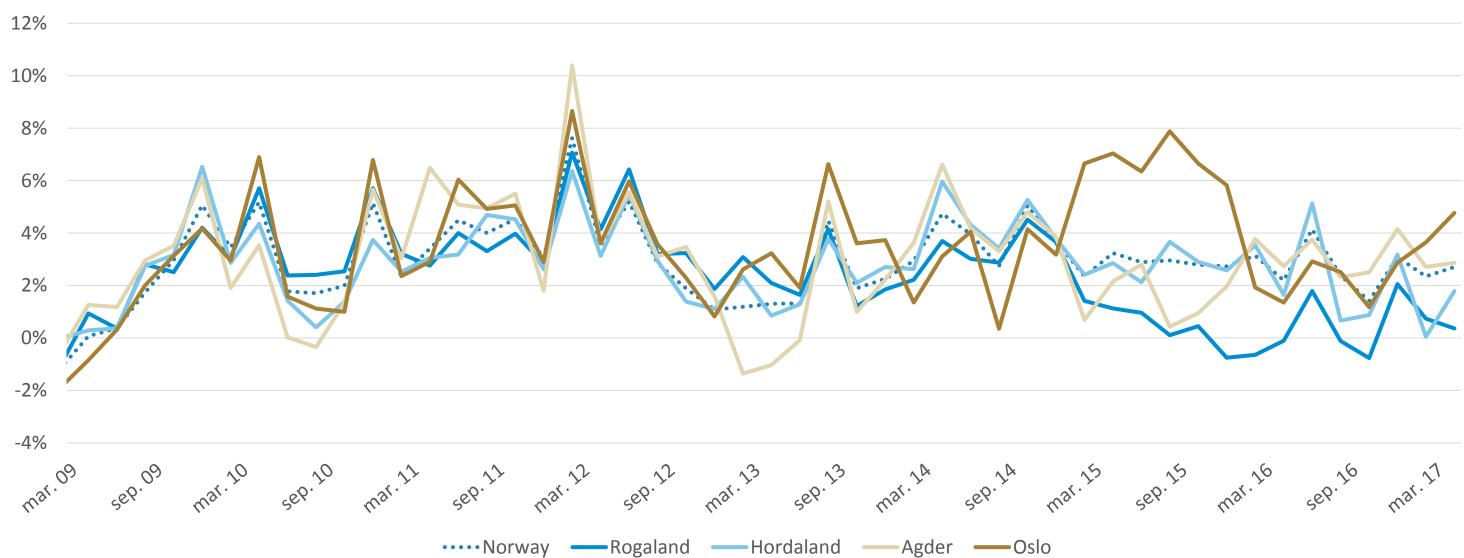
Norwegian krone vs key currencies





# **Retail trade increasing in Norway**

In Rogaland, the level is slightly higher than last year

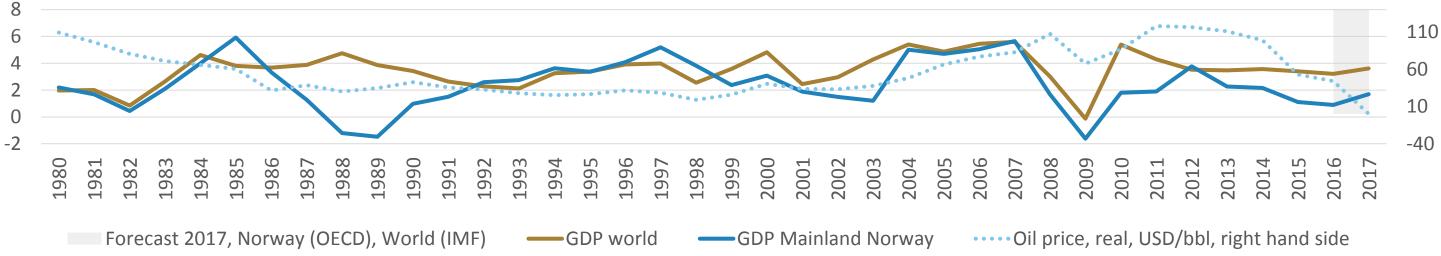


Retail sales (excl. auto), annual change from same 2-month period previous year

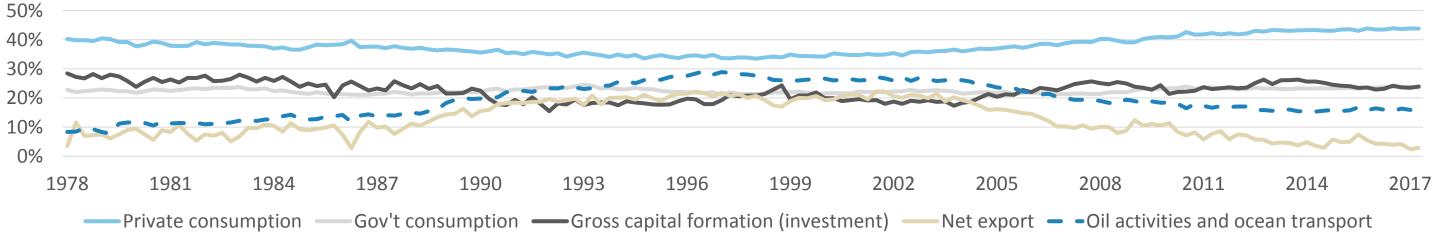


#### **Norwegian Economy – GDP**

Global and norwegian economy (annual change, %) and real oil price



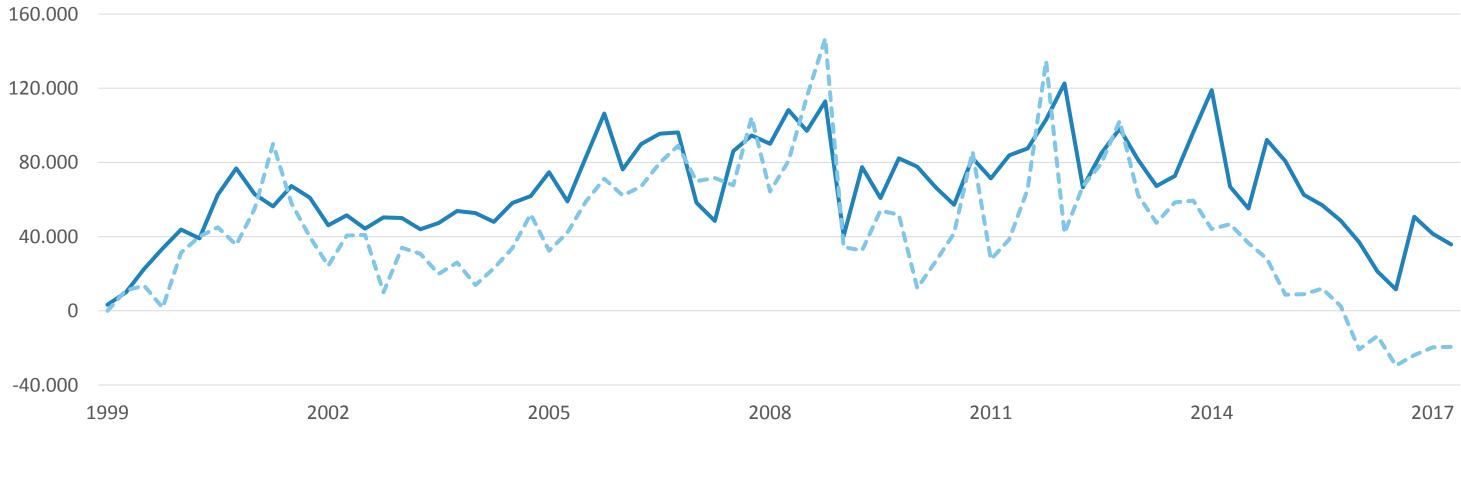
Norwegian economy, GDP decomposed, share of GDP





### Norway balance of payments and government budget

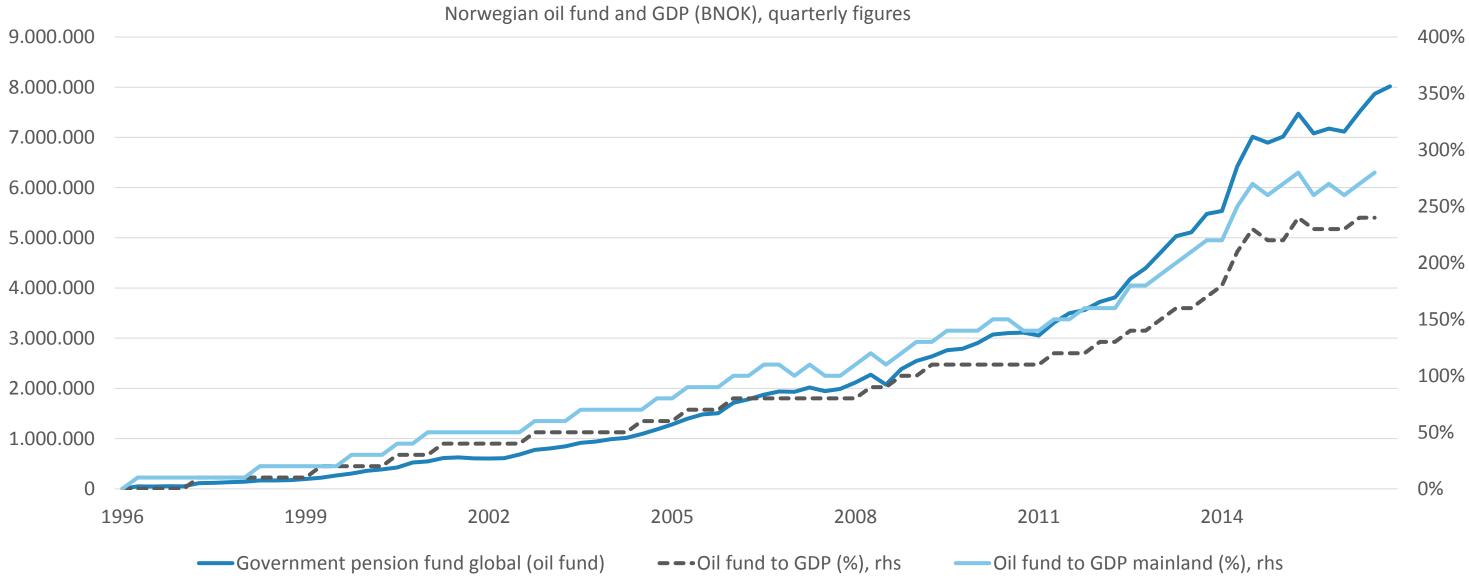
Norway BOP and gov't budget (BNOK), quarterly figures



— Balance of payments (BOP), current account surplus ---Government budget balance (transfer to/from the oil fund)



## Norway oil fund and GDP







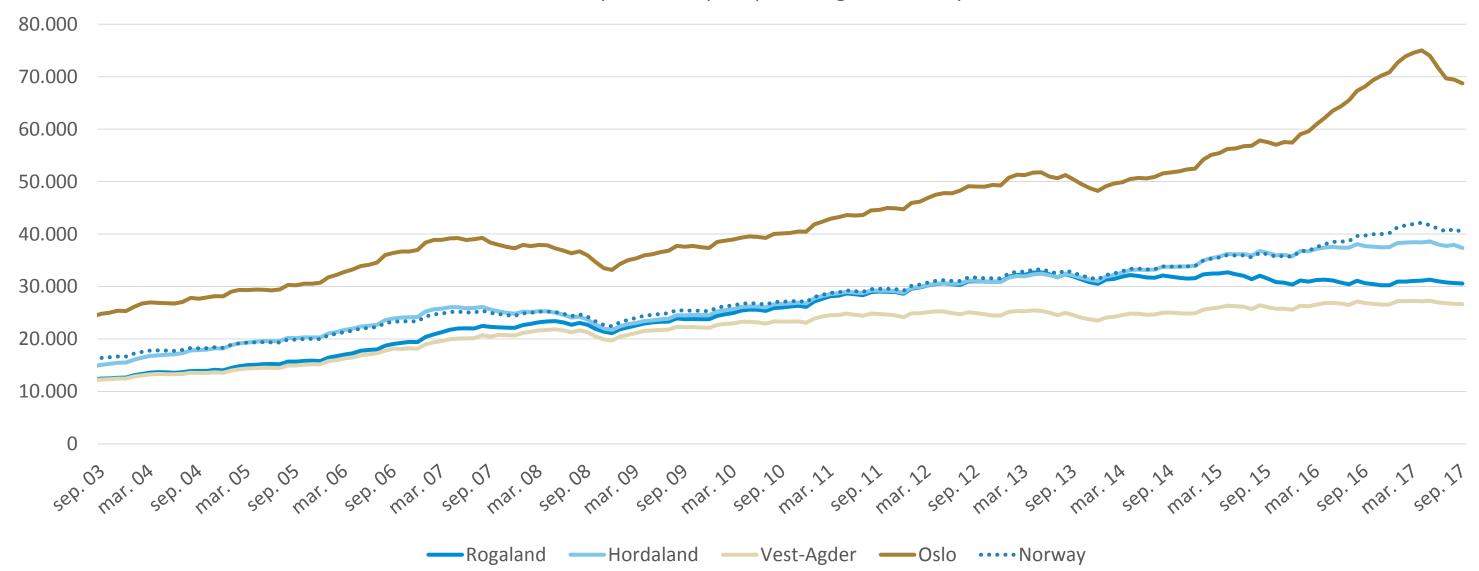
# APPENDIX

- 1) Oil related portfolio
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# Housing prices in Norway slightly down nationally due to lower prices in Oslo. In many counties prices are close to unchanged from last year



House prices. NOK per sqm. Average all. Monthly

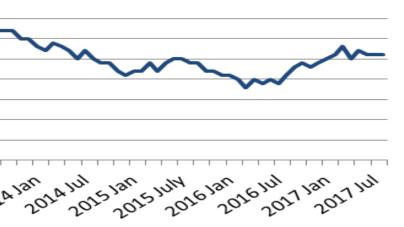


#### Housing and mortgage markets – Key characteristics

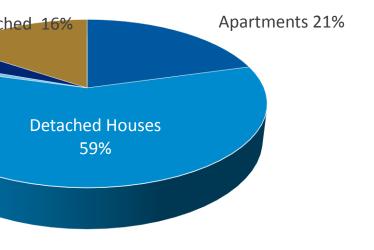
Mortgage Market	<ul> <li>•Total size approximately NOK 2,600 billion (USD 325bn, €300bn)</li> <li>•Private banks (incl. savings banks) are the dominant suppliers of mortgages</li> </ul>	Household credi
	<ul> <li>with over 95% market share</li> <li>Scheduled repayment mortgages: 83.4%, flexible: 16.6%</li> <li>Typical maturity: 25 years</li> <li>First priority security market with high doc. standard</li> </ul>	8.0 % 7.5 % 7.0 % 6.5 %
Howe Ownership	<ul> <li>Over 80% of households owner occupied (little buy to let)</li> <li>Between 50 and 60% are detached one-family houses</li> </ul>	6.0 % 5.5 % 5.0 %
Social security	<ul> <li>Generous unemployment benefits</li> <li>Unemployment benefit represents ca 60% of final salary for 2 years</li> </ul>	4.5% 4.0% $3\Gamma_{0}$ $10^{10}$ $3\Gamma_{0}$ $10^{10}$
Personal Liability	<ul> <li>Borrowers are personally liable for their debt</li> <li>Swift foreclosure regime upon non-payment</li> <li>Usually tight relationship borrower - bank</li> <li>Transparent information about borrowers</li> </ul>	2012 12012 1013 12013 101 A
Regulation	<ul> <li>Loan to value: 85% (75% legal limit for cover pool)</li> <li>Flexible repayment mortgages: max 60% LTV</li> <li>5% mortgage interest rate increase as stress test</li> <li>High risk weighting for banks for mortgage lending (20-25%)</li> <li>Maximum 5x debt / gross income for borrowers</li> </ul>	Terraced/semi detach Other 4% Holiday Houses 1%
Interest Payments	<ul> <li>90-95% of mortgages are variable rate</li> <li>Interest rates can be reset at the lender's discretion, by giving the debtor 6 weeks notice</li> </ul>	
Tax Incentives	<ul> <li>25% of interest paid is tax deductible (equal to the basic rate of tax)</li> <li>Low effective real estate tax (lower net worth tax on real estate than financial assets)</li> </ul>	

Source: Statistics Norway and Investor presentation October 2017 from SpareBank 1 Boligkreditt AS

#### dit growth (12 months growth rate)

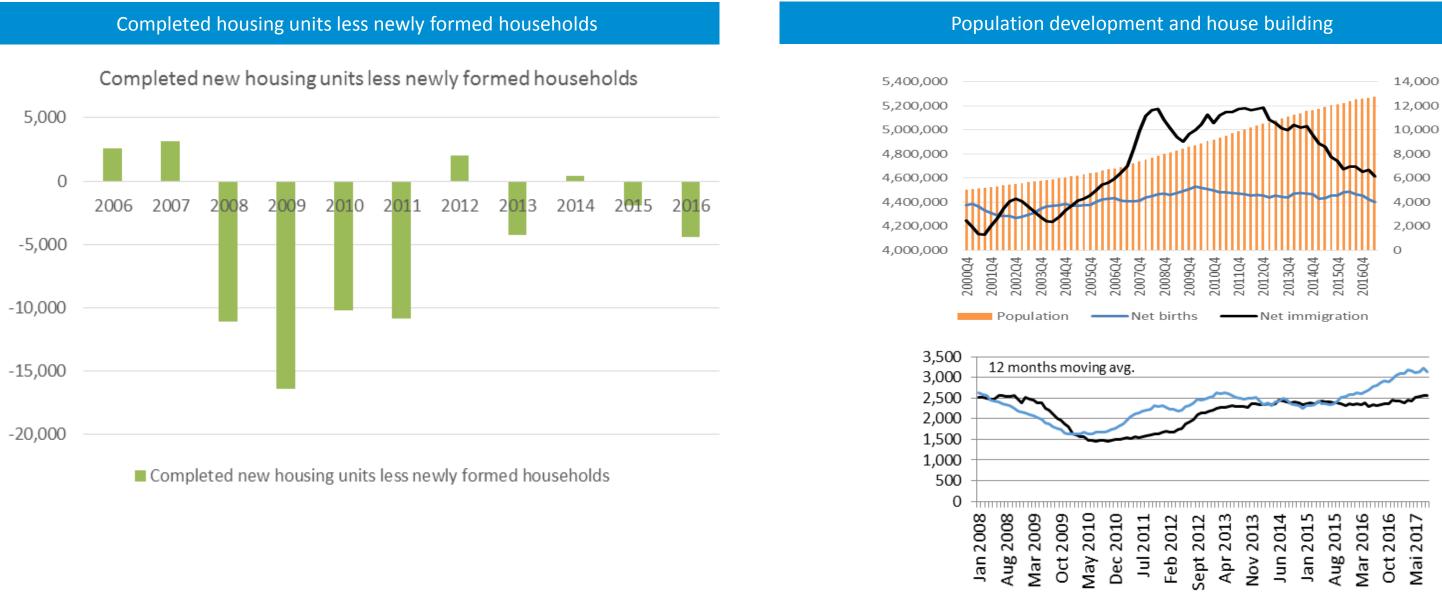


#### Mortgages (by type of property)





#### Norwegian housing and mortgage markets – Population change and **completed housing units**



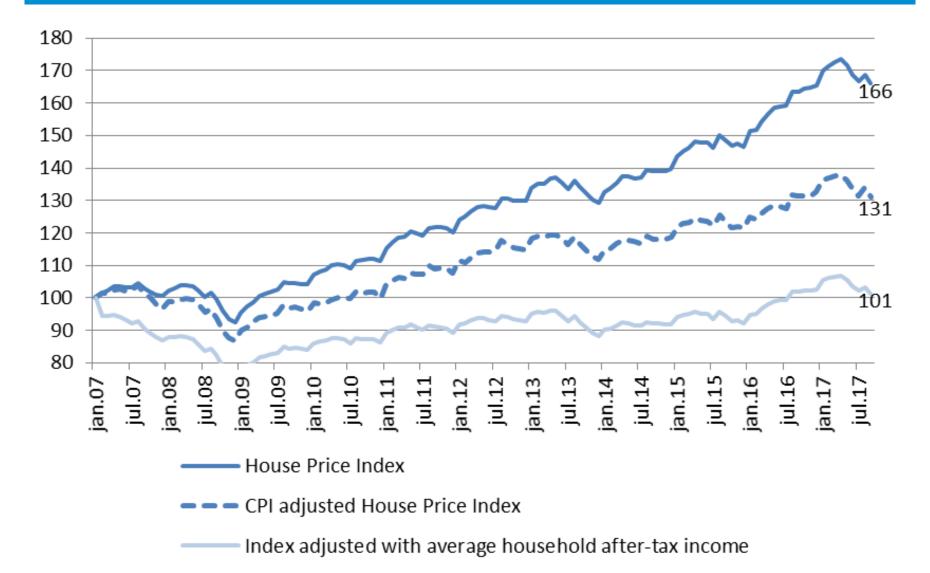
----- Housing completions —— Housing starts



# Norwegian Housing and mortgage market

#### - Adjusted price developments

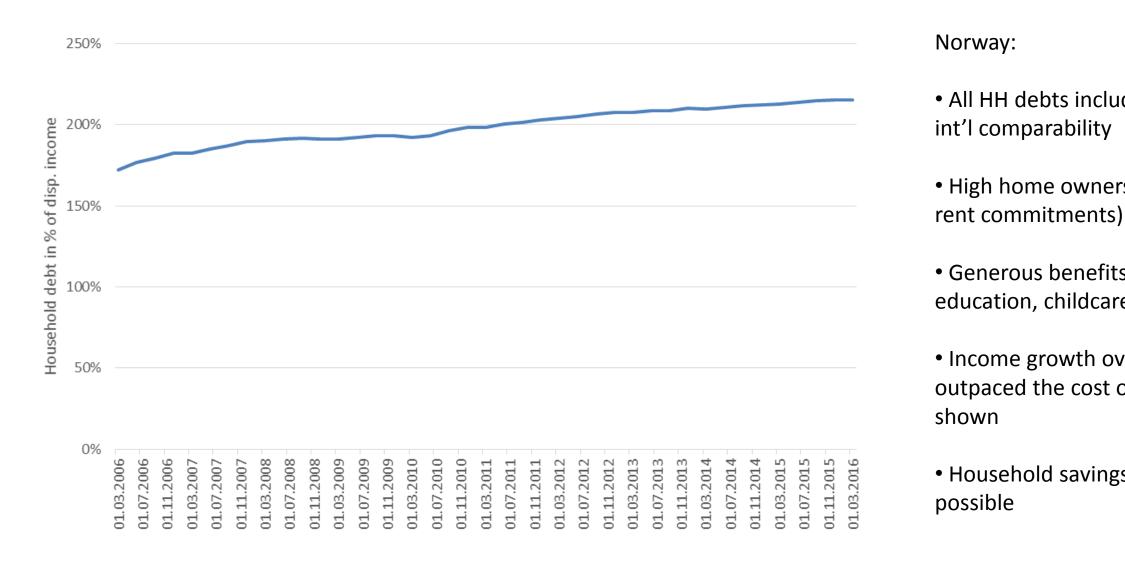
Index of House Prices, Norway, Monthly (Jan 2007 = 100)





## Aggregate household indebtedness

Total Debt burden in per cent of household income (after tax)



• All HH debts included in the statistic, question of

• High home ownership (mortgage debt rather than rent commitments)

• Generous benefits (pensions, healthcare, education, childcare, maternity, unemployment)

• Income growth over the last decades has far outpaced the cost of necessities in the time period

• Household savings rate is high: debt reduction





- 1) Oil related portfolio
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### **Our vision: the customer's first choice in Southern and Western Norway**

#### **Objectives**

- SpareBank 1 SR-Bank's objectives are to stimulate growth and development in the region
- To provide a sustainable contribution to the wealth creation process in the region through:
  - A sustainable and profitable business model
  - An owner-friendly, stable dividend policy

#### Strategic goals

- Nearer to people and companies
- We want to be nearer to people and companies than our • competitors by understanding the people, companies and markets in the region better than our competitors.
- We want to learn what is important for our customers • through a combination of close, personal relationships and the proper utilisation of customer data. We want to be an accessible, long-term partner whom the customers trust.

- target is a minimum of 12%.
- benchmark

- Portfolio quality ۲
- •
- Risk pricing •
- Portfolio management •
- effectiveness
- Strengthening capital •
- Diversified funding platform ٠

#### **Financial goals**

Return on equity of 11% after tax in 2017. The longer term

Top 50% return on equity and cost/income in a Nordic

Strategic focus

Managed and selective growth, greater product mix

Innovation, digitalisation and continuous streamlining - cost



## SpareBank 1 Alliansen

-	areBank 1 Bank 5%	<b>SpareBank 1 SMN</b> 19.5%	SpareBank 1 Nord Norge 19.5%		<b>Samspar</b> 19.5%		ç	SpareBank 1 Østlandet 12.4%	<b>LO</b> 9.6%
	Products, commissions, dividends 🛧 🗸 Sales, Ioan portfolios, capital								
	Compa	anies directly owned by S	R-Bank				Sp	areBank 1 Gruppen A	5
	<b>BN Bank</b> (23.5%)	SpareBank 1 Betaling (19.7%)	SpareBank 1 Kredittkort (17.9%)			SpareBank 1 Life insurance (100%)		SpareBank 1 Nonlife insurance (100%)	ODIN Asset Management (100%)
	SpareBank 1 Boligkreditt (13.9%)	SpareBank 1 Næringskreditt (21.9%)				<b>Conecto</b> (100%)		SpareBank 1 Gruppen Finans (100%)	SpareBank 1 Medlemskort (51%)
								Banking Cooperation	

#### **Owners of the alliance**

All credit decisions are made at the local banks Economies of scale related to expenses, IT solutions, marketing and branding



## **Balance sheet**

Balance sheet (MNOK)	30
Cash and balances with central banks	
Balances with credit institutions	
Net loans to customers	
Certificates, bonds and other fixed-income securities	
Financial derivatives	
Shares, ownership stakes and other securities	
Business available for sale	
Investment in associates	
Other	
Total assets	
Balances with credit institutions	
Deposits from customers	
Listed debt securities	
Financial derivatives	
Other liabilities	
Additional Tier 1 and Tier 2 capital instruments	
Total liabilities	
Total equity	
Total liabilites and equity	

.09.2017	30.09.2016
271	172
4.135	1.073
165.787	156.153
29.579	21.737
3.960	4.653
562	579
0	23
4.450	4.858
6.565	3.971
215.309	193.219
2.172	4.729
98.602	87.240
86.341	74.140
2.113	3.554
3.586	2.570
3.161	3.256
195.975	175.489
19.334	17.730
215.309	193.219



#### Net commission and other income

MNOK	30.09.2017	30.09.2016	Q3 17	Q2 17	Q1 17	Q4 16	Q3 16
Payment facilities	197	192	71	63	63	60	75
Savings/placements	151	140	51	49	51	45	45
Insurance products	156	148	52	52	52	50	48
Commission income real estate broking	295	263	90	112	93	85	87
Guarantee commission	80	83	29	26	25	31	24
Arrangement- and customer fees	65	68	28	24	13	33	14
Accounting services SpareBank 1 Regnskapshuset SR*	73	63	18	27	28	18	16
Other	26	12	8	8	10	3	3
Net commission and other income excl. covered bond companies	1.043	969	347	361	335	325	312
Commission income SB1 Boligkreditt and SB1 Næringskreditt	114	119	39	39	36	30	35
Net commission and other income incl. covered bond companies	1.157	1.088	386	400	371	355	347



#### Net income on investment securities

MNOK	30.09.2017	30.09.2016	Q3 17	Q2 17	Q1 17	Q4 16	Q3 16
Dividends*	11	105	2	4	5	5	0
Investment income, associates	271	306	127	81	63	78	90
Securities gains/losses	103	3	46	32	25	50	105
- of which capital change in shares and certificates	92	9	57	28	7	42	63
- of which capital change in certificates and bonds	-82	-112	-41	-34	-7	-44	-21
- of which derivatives; bonds and certificates	93	106	30	38	25	52	63
Currency/interest gains/loans	45	101	23	26	-4	6	36
- of which currency customer- and own-account trading	69	98	24	28	17	39	40
- of which value change basis swap spread	-27	1	-4	-7	-16	-16	-11
- of which counterparty risk derivatives including CVA	2	1	1	0	1	1	1
- of which IFRS-effects	1	1	2	5	-6	-18	6
Net income on investment securities	430	515	198	143	89	139	231



## **Subsidiaries**

Subsidiaries	MNOK	30.09.2017	30.09.2016
EiendomsMegler 1 SR-Eiendom AS	Number of sales	5.074	4.617
	Operating profit before tax	23	16
SpareBank 1 SR-Finans AS*	Total assets (BNOK)	-	7
	Operating profit before tax	-	78
SR-Forvaltning AS	Total assets (BNOK)	11	9
	Operating profit before tax	25	22
FinStart Nordic AS**	Operating profit before tax	10	-1
SpareBank 1 Regnskapshuset SR AS	Operating profit before tax***	4	3
SR-Boligkreditt AS	Operating profit before tax	168	126
Other	Operating profit before tax	-21	-1
Total subsidiaries	Operating profit before tax	209	243

\*\*\* The result to Regnskapshuset SR includes amortization of intangible assets of NOK 1.4 million (NOK 1.2 million per 30.09.2016). 71



### **Ownership interests**

Ownership interests	ΜΝΟΚ	
SpareBank 1 Gruppen AS	Interest ownership	
	Profit after tax	
	Adjusted profit previous years	
SpareBank 1 Boligkreditt AS	Interest ownership	
	Profit after tax	
	Adjusted profit previous years	
SpareBank 1 Næringskreditt AS	Interest ownership	
	Profit after tax	
BN Bank ASA	Interest ownership	
	Profit after tax	
SpareBank 1 Kredittkort AS	Interest ownership	
	Profit after tax	
SpareBank 1 Betaling AS*	Interest ownership	
	Profit after tax	
	Adjusted profit previous years	
Other	Profit after tax	
Total ownership interests	Profit after tax	

30.09.2017	30.09.2016
19,5 %	19,5 %
219	215
-4	5
13,9 %	16,7 %
-19	5
-	4
21,9 %	24,6 %
11	16
23,5 %	23,5 %
50	56
17,9 %	18,1 %
11	20
19,7 %	19,7 %
-7	-19
-7	-2
17	6
271	306



# **Impairment losses on loans**

Losses on loans in income statement (MNOK)	30.09.2017	30.09.2016	Q3 17	Q2 17	Q1 17	Q4 16	Q3 16
Corporate customers	393	449	116	115	162	131	109
Retail customers	30	29	10	15	5	11	7
Change in collective impairment losses on loans	0	138	-2	1	1	20	45
Net impairment losses on loans	423	616	124	131	168	162	161

Impairment losses on loans (MNOK)	30.09.2017	30.09.2016	30.09.2017	30.06.2017	31.03.2017	31.12.2016	30.09.2016
Corporate customers	572	475	572	508	478	530	475
Retail customers	69	69	69	69	60	60	69
Collective impairment losses on loans	677	656	677	678	677	676	656
Total impairment losses on loans	1.318	1.200	1.318	1.255	1.215	1.266	1.200



SpareBank 1 SR-Bank has a moderate risk profile in which no single event should be capable of seriously harming the bank's financial position



- The core purpose of the banking industry is to create value by assuming deliberate and acceptable risk
  - SpareBank 1 SR-Bank therefore invests significant resources in developing risk management systems, processes and expertise that are in line with leading international practice
- The bank's primary market areas are Rogaland, the Agder counties and Hordaland
  - Financing outside this market area is based on customers based in the group's market area
- The bank's set clear requirements for loan activities in the corporate market
  - The activities that are financed must have a long-term perspective
  - The group must be very familiar with the ownership and management of the company
  - All financing decisions are based on the customer's debt-servicing capacity and a lack of debt-servicing capacity may not be compensated for through higher security
  - Shipping and offshore related financing (including significant parts of oilrelated activities) are handled by centralised expertise







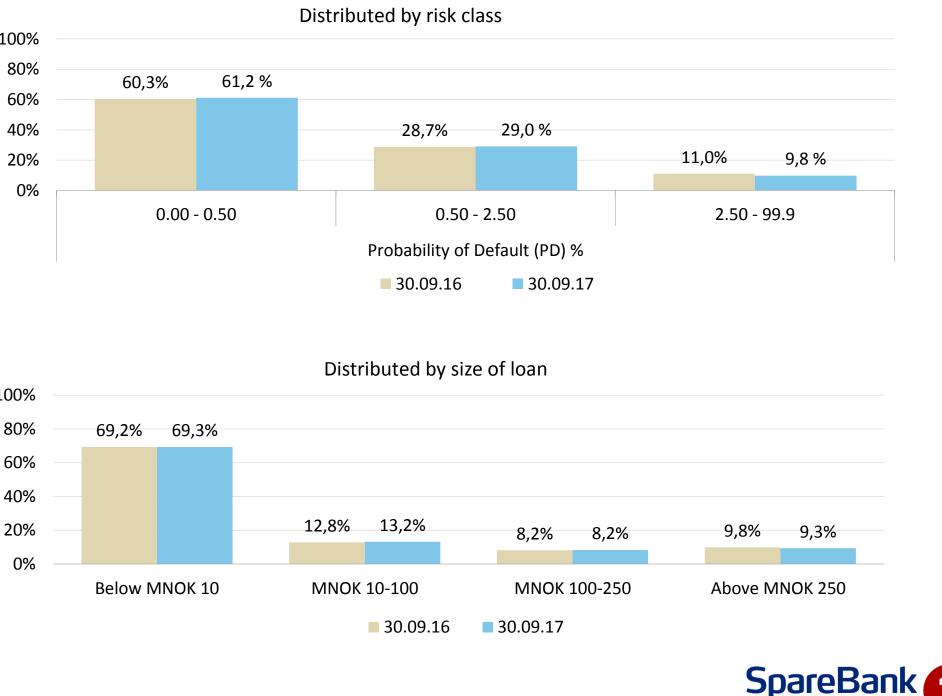
- The bank sets specific limits for the size of commitments as well as requirements concerning industry diversification
  - The maximum total exposure to an individual customer must be significantly lower than the regulatory requirements
  - The maximum unsecured exposure to an individual customer must not be so great that the potential loss cannot be absorbed without the group's financial position being significantly affected
  - This requires a diversified portfolio. The exposure to specific industries is subject to specific limits.
- The bank sets special requirements for all property financing
  - Self-financing requirements apply for all types of property financing - in relation to both residential and commercial property
  - Advanced sales requirements also apply for financing housing development projects
  - In addition to this, requirements that limit loan size/rent income ratio apply for financing commercial property

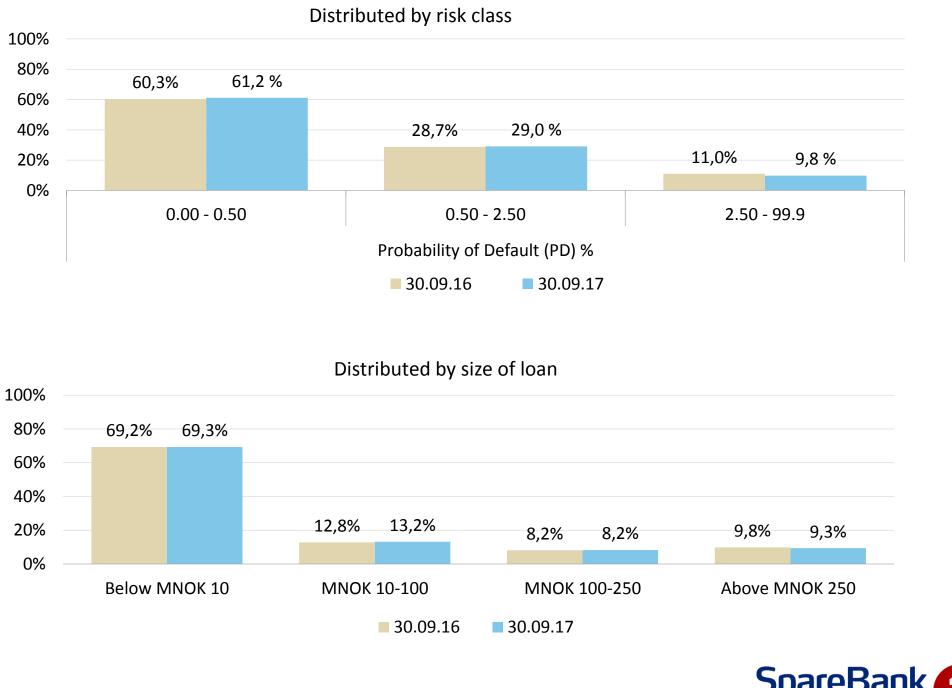




## **Risk profile of the loan portfolio**

- SpareBank 1 SR-Bank has a solid loan portfolio. •
- 61.2% of the bank's loan exposure has a PD\* • below 0.5%.
- Single loan exposures less than NOK 10 million • aggregates 69.3% of total loan portfolio.
- Single loan exposures above NOK 250 million is ۲ 9.3% of total loan portfolio.





\*Probability of default (PD) through a full cycle of loss. The figures include the loan portfolio in the covered bond companies (SpareBank 1

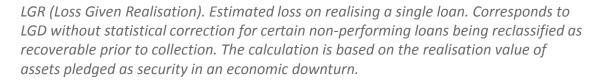
Næringskreditt AS, SpareBank 1 Boligkreditt AS and SR-Boligkreditt AS).

SpareBank 1 SR-Finans was merged into SpareBank 1 SR-Bank from 1 January 2017

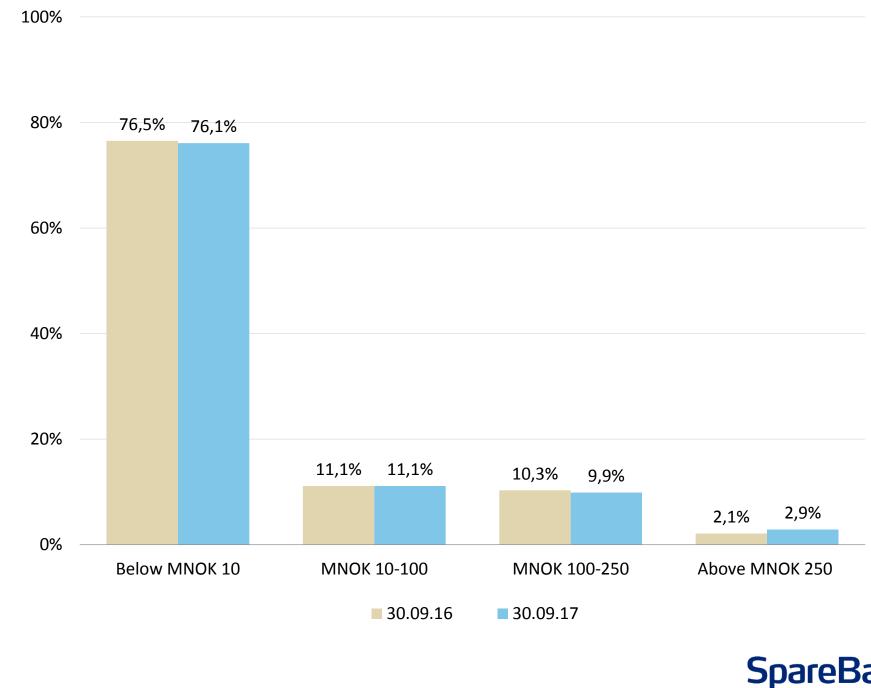
and the SR-Finans portfolio is included in the figures from January 2017.

# Low concentration of individual LGRs in the lending portfolio

- There is a clearly defined strategy behind this portfolio composition. The growth and risk profile are managed, for example, through special credit strategy limits for concentration risk.
- The proportion of loans with loss potential below NOK 10 million is now at 76.1% of the loan portfolio.

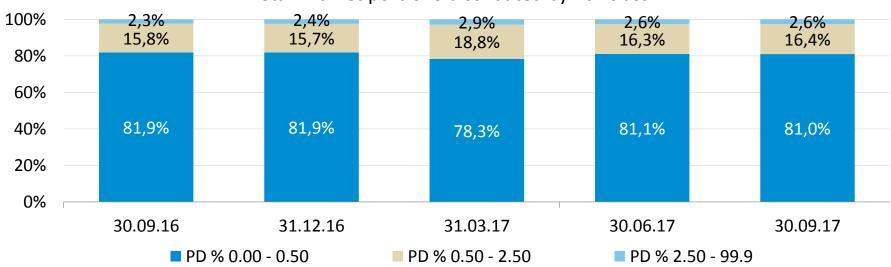


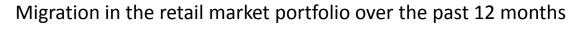
The figure includes the loan portfolio in the covered bond companies (SpareBank 1 Næringskreditt AS, SpareBank 1 Boligkreditt AS and SR-Boligkreditt AS). SpareBank 1 SR-Finans was merged into SpareBank 1 SR-Bank from 1 January 2017 and the SR-Finans portfolio is included in the figures from 1 January 2017

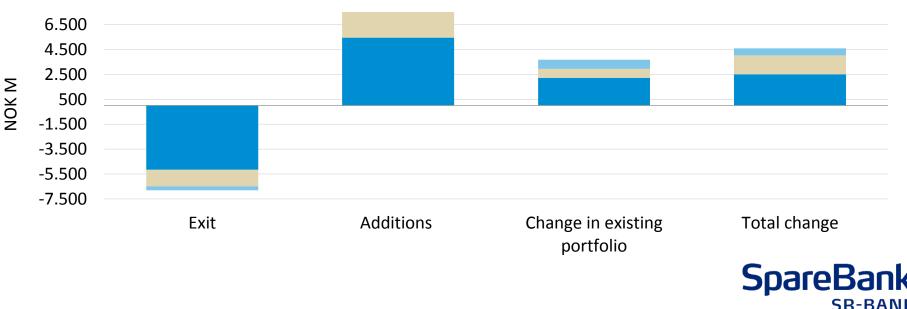


## **Risk profile – Lending to the retail market**

- The quality of the retail market portfolio is considered to be good and has low potential losses.
- The proportion of loans with a PD\* below 0.5 % is • 81.0 % of the total retail portfolio.
- The low risk profile is achieved through prudent costumer selection and requirements for moderate LTV. Most of the portfolio is secured against a mortgage on real estate, and lending is overall moderate compared to asset value.
- Merged portfolio from SpareBank 1 SR-Finans consists of object and consumer finance, which has a higher risk than the bank's portfolio of lending secured by real estate.







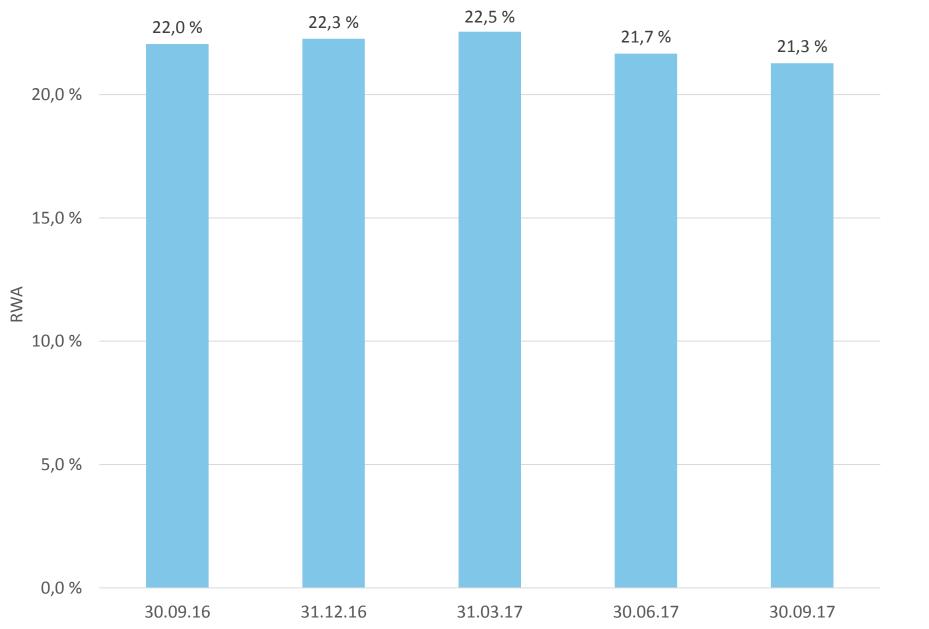
\*Probability of default (PD) through a full cycle of loss. *The figures include the loan portfolio in the covered bond companies* (SpareBank 1 Boligkreditt AS and SR-Boligkreditt AS). SpareBank 1 SR-Finans was merged into SpareBank 1 SR-Bank from 1 January

### Retail market portfolio distributed by risk class

<sup>2017</sup> and SR-Finans is included in the figures from first quarter of 2017.

## **RWA home mortgages**

RWA on home mortgages reflects a solid and ٠ stable portfolio.



Home mortgages as defined in the Norwegian IRB framework; residential property must make up at least 30 % of a loan's security.

The figures include the loan portfolio in the covered bond companies (SpareBank 1 Boligkreditt AS and SR-Boligkreditt AS).

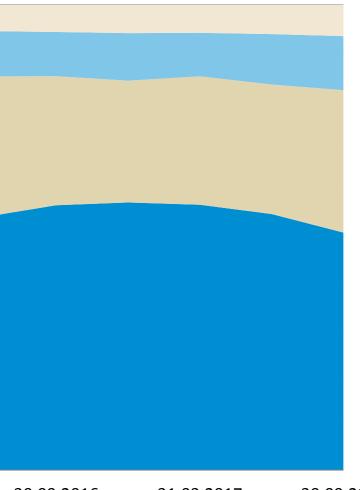


### **Historical LTV development for home mortgage loans**

100% 100% 90% 90% 80% 80% 70% 70% 60% 60% 50% 50% 40% 40% 30% 30% 20% 20% 10% 10% 0% 0% 30.09.2015 31.03.2016 30.09.2016 31.03.2017 30.09.2017 30.09.2015 31.03.2016 30.09.2016 31.03.2017 30.09.2017 ■ LTV < 70 % ■ LTV 70 - 85 % ■ LTV 85 - 100 % ■ LTV > 100 % ■ LTV < 70 % ■ LTV 70 - 85 % ■ LTV 85 - 100 % ■ LTV > 100 %

Total home mortgages incl. loans in cover pool

### SpareBank 1 SR-Bank ASA





# Lending to commercial property

Lending to commercial property

- NOK 27.7 billion, 15% of the bank's total loans.
- The portfolio is characterised by lending to commercial properties for leasing with long-term contracts and financially solid tenants. The vacancy rate is limited. Interest rates for a significant portion of this portfolio have been hedged.

Letting of real estate; 63,7% (62,4%)

Sector allocation in accordance with the standard categories from Statistics Norway. Figures in parentheses as at 30.09.2016.

82

### Housing cooperative; 4,7% (5,2%)

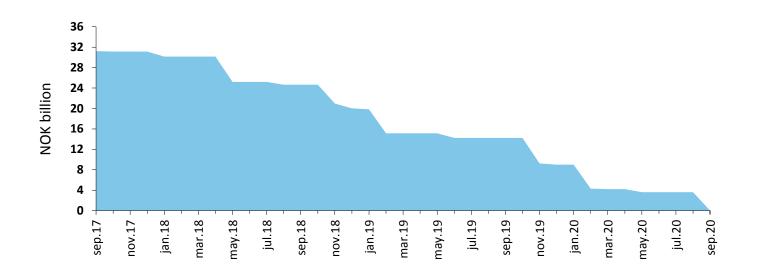
Real estate management; 1,9% (2,0%)

> Development and sale of real estate; 17,7% (19,2%)

Purchase and sale of real estate; 12,0% (11,2%)



# Liquidity portfolio



Liquidity buffer – survival period

- Liquidity buffer at the end of the quarter: NOK 31.2 billion
- Other liquid assets:
  - Home mortgages prepared for covered bond funding: NOK 15.6 billion
  - Commercial paper and bonds in the trading portfolio: NOK 0.3 billion

Liquidity buffer: cash, highly liquid bonds.

Providing deposits and lending remain unchanged, with no new borrowing during the period.

### Category

Norwegian government/municipal SSA/Foreign guaranteed

Covered bonds (Norwegian/foreign) Norwegian bank/finance Foreign bank/finance Industry/Other Total liquidity portfolio

### Liquidity portfolio

		Of which, securities classified to amortised cost,
NOK million	Share %	MNOK
758	3 %	0
8.424	29 %	494
20.067	68 %	2.073
49	0 %	0
0	0 %	0
0	0 %	0
29.298	100 %	2.567



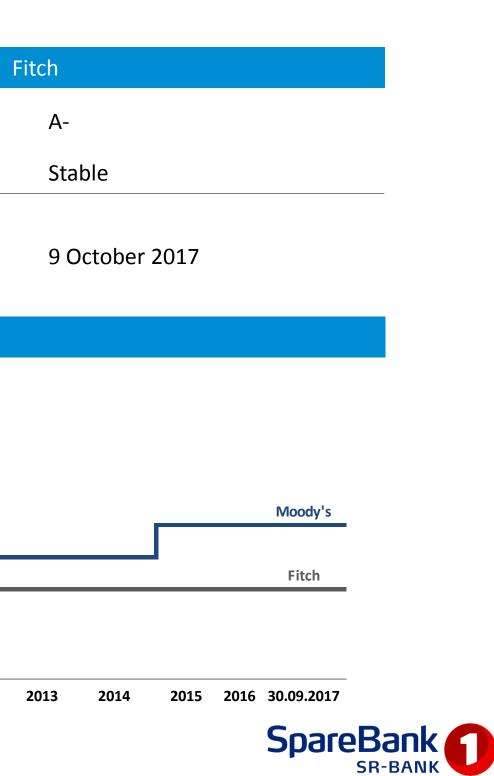
## **Investments in bonds and certificates**

Risk category	Rating	NOK Million	Share
Very low risk	AAA, AA+, AA and AA-	29.249	98,8 %
Low risk	A+, A and A-	0	0,0 %
Moderate risk	Not rated	123	0,4 %
High risk	Not rated	140	0,5 %
Very high risk	Not rated	97	0,3 %
Total portfolio		26.609	100,0 %
Of which liquidity purposes:			
Risk category	Rating		
Very low risk	AAA, AA+, AA and AA-	29.249	99,8 %
Low risk	A+, A and A-	0	0,0 %
Moderate risk	Not rated	49	0,2 %
High risk	Not rated	0	0,0 %
Very high risk	Not rated	0	0,0 %
Total liquidity purposes		29.298	100,0 %
Of which SR-Bank Markets:			
Risk category	Rating		
Very low risk	AAA, AA+, AA and AA-	0	0,0 %
Low risk	A+, A and A-	0	0,0 %
Moderate risk	Not rated	74	23,9 %
High risk	Not rated	140	45,0 %
Very high risk	Not rated	97	31,1 %
Total SR-Bank Markets portfolio		311	100,0 %



# Rating

			Moody	/ <b>'</b> S							
Long-term	n debt		A1					Long-t	erm IDR		
Outlook			Neg	ative				Outloo	ok		
Updated			28 S	eptembe	r 2017			Updat	ed		
							Ratingh	istory			
AAA/Aaa											
AA+/Aa1 AA/Aa2											
AA-/Aa3											
A+/A1											
A/A2											L
A-/A3											
BBB/Baa											
BB/Ba											
В	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012



## SR-Bank pr 30.09.2017

	30.09.2017	2016	2015
Share price	85,75	60,75	39,30
Stock value (MNOK)	21.931	15.537	10.051
Book value per share, NOK (group)	75,07	71,54	66,14
Earnings per share	5,98	6,87	6,83
Dividend per share	n.a	2,25	1,50
P/E	10,75	8,84	5,75
P/BV (group)	1,14	0,85	0,59

Trading volume in Q3 2017: 4.2 % (3.1 %)

On 1 June 2017, the SR-Bank share was included in the Oslo Stock Exchange's main index and this may result in increased trading of the share going forward.

2014	2013	2012
52,50	60,25	37,20
13.427	15.409	9.514
60,28	55,00	49,48
8,20	7,28	5,33
2,00	1,60	1,50
6,40	8,28	6,99
0,87	1,10	0,75

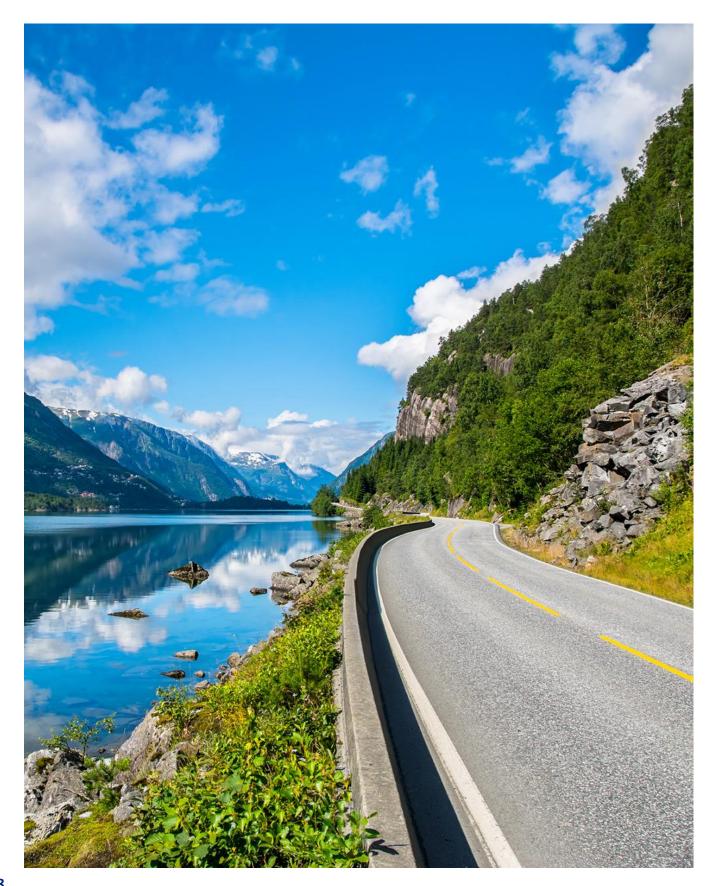


# **Dividend policy**

"The financial objective of SpareBank 1 SR-Bank ASA is to achieve earnings that yield adequate, stable returns on the bank's equity, thereby creating value for owners through competitive returns in the form of dividends and share appreciation.

In determining the level of the annual dividend, considerations will be made towards SpareBank 1 SR-Bank ASA's future need for capital, including capital adequacy requirements, and strategic plans and targets. Unless capital requirements otherwise dictate, the Board of Directors' aim is that approximately half of the EPS is paid out."





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