# CREDIT PROFILE OF SPAREBANK 1 SR-BANK

25 October 2017

# SpareBank 1 SR-Bank is a Norwegian regional savings bank rated A1 / A-

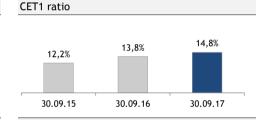
### SpareBank 1 SR-Bank in brief

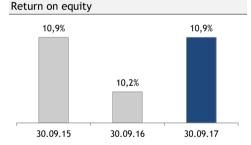
- SR-Bank is a Norwegian bank concentrating on the market in the Southwestern region of Norway. The Bank traces its roots to 1839 and business lines focus mainly on traditional savings and mortgages
- SR-Bank is the market leader with about 40% market share. Our market share is underpinned
  by strong brand recognition and local presence. In recent years our presence has continued
  to grow in the adjacent Hordaland and Agder counties
- SR-Bank has three principal business areas: Retail Division, Corporate Division and Capital Markets Division. In addition, three fully owned subsidiaries, specialize in real estate brokerage, asset management and accounting services. SR-Bank is also the owner of the covered bond institution SR-Boligkreditt and a joint owner of the covered bond institutions, SpareBank 1 Boligkreditt and SpareBank 1 Naeringskreditt
- SR-Bank operates as an independent financial institution within the SpareBank 1 Alliance.
  The Alliance was formed in 1996 as a strategic partnership with six other regional
  Norwegian banks in order to realize synergies with regards to expenses, IT solutions,
  marketing and branding
- SR-Bank's long-term rating is A1/A- and short term rating is P-1/F2 from Moody's and Fitch.
   SR-Bank's outlook is negative from Moody's and stable from Fitch

Key figures	Q3 2017	Q3 2016	2016	2015	2014
Net interest margin (%)	1,54	1,48	1,48	1,42	1,45
Net loans to customers (BNOK)	167	157	158	155	142
Impairment losses on loans (%)	0,35	0,53	0,50	0,28	0,20
Total assets (BNOK)	215	193	193	192	175
Total Equity (BNOK)	19,3	17,7	18,3	16,9	15,4
Income statement (MNOK)	Q3 2017	Q3 2016	2016	2015	2014
Net interest income	820	729	2.871	2.593	2.404
Net commission and other income	386	347	1.443	1.532	1.732
Net investment income	198	231	654	304	778
Total Income	1.404	1.307	4.968	4.429	4.914
Total operating expenses	530	486	2.032	1.863	2.056
Operating Profit	874	821	2.936	2.566	2.858
Impairment Losses	124	161	778	420	257
Net Profit	610	534	1.755	1.746	2.095

# Lending portfolio (in per cent) Agriculture/forestry/fishing 2,8% 3,0% Industry, Power/water supply 3,6% 3,8% Retail trade, hotels/restaurants Shipping 1,6% 1,6% 1,6% 1,7% 1,7% 5,8% Real estate Service industry 5,9% 1,0% 1,6% 0,3% 0,2% Retail customers 0,3% 0,3% 0,2% 63,1% 63,2%

Mare in SpareBank 1 Boligkreditt





# SR-Bank operates in an attractive region of one of Europe's strongest economies

### Market characteristics

- The Norwegian economy remains one of the strongest globally, by a number of key metrics;
  - Government surplus expect to be equivalent to 4% of GDF
  - Registered unemployment rate of 2.5%
  - GDP growth of 1.0% in 2016, expected 2.0% in 2017
  - · Sovereign wealth fund exceeding 200% of GDP
  - Second highest GDP per capita in Europe
- SR-Bank's principal regions, Rogaland, Hordaland and Agder are all part of the Southwestern region.
   This region is one of Norway's most populous, containing 25% of the country's population
- Stavanger, the regional capital of Rogaland and SR-Bank's headquarters, is the centre of the Norwegian oil industry. The petroleum sector is simplifying processes and reducing costs to increase profitability with lower oil prices. This released capacity, helped by low interest rates and a weak exchange rate, will contribute to growth in traditional export industries and other sectors
- In addition to the strong commercial development in the region, government infrastructure investments continue to remain significant and are planned to reach 100 - 150 BNOK within the next years



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# GDP per capita, NOK Above 400,000 350,000 - 399,999 300,000 - 349,999 Below 300,000 SpareBank 1 SR-Bank's market area SpareBank 1 SR-Bank Plantated Torracco 1

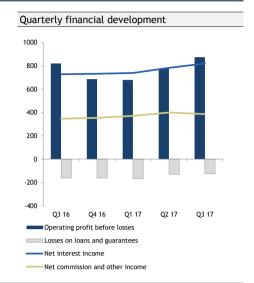
Bjergsted Terrasse 1 NO-4066 Stavanger

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Financial highlights	Measure	30.09.2017	2016	2015
	Pre-tax profit (MNOK)	1.910	2.158	2.146
Good earnings from underlying operations and good cost control	Net interest margin (%)	1,53	1,48	1,42
	Return on equity after tax (%)	10,9	10,0	10,8
Moderate write-downs on loans and impaired loans	Impairment losses on loans and guarantees (% of gross loans)	0,35	0,50	0,28
Continued focus on cost structure and efficiency	Cost ratio	40,6	40,9	42,1
SR-Bank has experienced a solid growth in customers underpinned by strong brand recognition and local presence	Annual growth in loans to customers, gross	1,2	-0,9	5,4
	Annual growth in deposits from customers (%)	13,0	-3,9	9,8
Strong capital generation allowed an improved CET 1 while increase in balance sheet	Total assets on balance sheet (BNOK)	215	193	192
	CET 1 capital ratio (%)	14,8	14,7	13,3

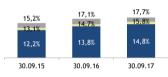


# SR-Bank displays high solidity

Annual funding maturity

# Solvency "Leverage ratio" Regulatory capital

Deposit to loan ratio







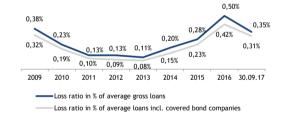




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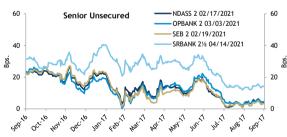
■ Funding ex CB

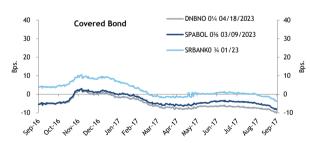




# SR-Bank's outstanding bonds offer pick-up to Nordic peers

**■**Covered Bonds





Impairment losses

Issuer / Ticker	Coupon	Amount	Maturity	ISIN
SR-Bank / SRBANK	2.000%	EUR500mn	14-May-2018	XS0853250271
SR-Bank / SRBANK	2,125%	EUR500mn	27-February-2019	XS0965489239
SR-Bank / SRBANK	2,125%	EUR500mn	03-February-2020	XS0876758664
SR-Bank / SRBANK	2,125%	EUR750mn	14-April-2021	XS1055536251
SR-Bank / SRBANK	0,375%	EUR500mn	10-February-2022	XS1516271290
SR-BOL / SRBANK	0,500%	EUR500mn	28-September-2020	XS1297977115
SR-BOL / SRBANK	0,125%	EUR750mn	8-September-2021	XS1429577791
SR-BOL / SRBANK	0,750%	EUR600mn	18-January-2023	XS1344895450
SR-BOL / SRBANK	0,375%	EUR 500mn	3-October-2024	XS1692489583
SR-BOL / SRBANK	2,500%	USD600mn	12-April-2022	XS1596016847
SR-BOL / SRBANK	Nibor3m + 34	NOK 5.000mm	25-November-2019	NO0010779176
SR-BOL / SRBANK	Nibor3m + 35	NOK 5.000mm	10-September-2020	NO0010740152